EL RIO SANTA CRUZ NEIGHBORHOOD HEALTH CENTER, INC.

CONSOLIDATED FINANCIAL STATEMENTS, OTHER FINANCIAL INFORMATION AND SINGLE AUDIT REPORTS

December 31, 2019 and 2018

Consolidated Financial Statements, Other Financial Information and Single Audit Reports

December 31, 2019 and 2018

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Independent Auditors' Report

To the Board of Directors of El Rio Santa Cruz Neighborhood Health Center, Inc. Tucson, Arizona

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of El Rio Santa Cruz Neighborhood Health Center, Inc. (the Center, a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The Board of Directors Page Two

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of El Rio Santa Cruz Neighborhood Health Center, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 15, 2020, on our consideration of the Center's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Center's internal control over financial reporting and compliance.

Fester & Chapman, PLLC

May 15, 2020

Consolidated Statements of Financial Position

December 31,

Assets Current assets: \$ 28,663,782 \$ 14,693,166 Investments 6,068,560 5,282,770 Accounts receivable, net 21,417,467 9,090,362 Grants and other receivables 2,718,273 4,518,978 Other current assets 60,905,018 45,951,232 Assets limited as to use 6,663,978 6,254,314 Restricted cash 888,106 12,751,909 Notes receivable 14,674,600 14,674,600 Land, buildings and equipment: 4,658,213 4,952,242 Buildings and improvements 76,039,088 53,231,942 Construction in progress 6,043,278 11,649,654 Equipment 33,130,182 272,083,272 Less accumulated depreciation 444,665,207 61,879,209 Total assets \$ 15,293,978 141,511,345 Liabilities and Net Assets Current liabilities \$ 15,608,207 \$ 13,414,046 Accounts payable and accrued expenses 4,312,364 6,220,997 Contingency and risk pool reserves 4,00			2019		2018
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Other noncurrent liabilities 1,526,592 832,355 Total liabilities 59,633,987 59,226,532 Net assets: Without donor restrictions: Undesignated Board designated 88,786,557 78,726,893 89,023,488 78,963,824 With donor restrictions: Purpose restrictions Purpose restrictions 3,612,585 3,297,071 Perpetual in nature 23,918 23,918 23,918 Total net assets 92,659,991 82,284,813	Long-term debt less current portion net		31 727 784		33 124 171
Total liabilities 59,633,987 59,226,532 Net assets: Without donor restrictions: Undesignated 88,786,557 78,726,893 Board designated 236,931 236,931 89,023,488 78,963,824 With donor restrictions: 3,612,585 3,297,071 Perpetual in nature 23,918 23,918 Total net assets 92,659,991 82,284,813					
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Without donor restrictions: 88,786,557 78,726,893 Board designated 236,931 236,931 With donor restrictions: 89,023,488 78,963,824 With donor restrictions: 3,612,585 3,297,071 Perpetual in nature 23,918 23,918 Total net assets 92,659,991 82,284,813	Net assets:				
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With donor restrictions: 89,023,488 78,963,824 Purpose restrictions 3,612,585 3,297,071 Perpetual in nature 23,918 23,918 3,636,503 3,320,989 Total net assets 92,659,991 82,284,813					
With donor restrictions: 3,612,585 3,297,071 Purpose restrictions 3,612,585 3,297,071 Perpetual in nature 23,918 23,918 3,636,503 3,320,989 Total net assets 92,659,991 82,284,813	Board designated	_			
Perpetual in nature 23,918 23,918 3,636,503 3,320,989 Total net assets 92,659,991 82,284,813	With donor restrictions:		o,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		. 0,2 02,02 1
Perpetual in nature 23,918 23,918 3,636,503 3,320,989 Total net assets 92,659,991 82,284,813	Purpose restrictions		3,612,585		3,297,071
Total net assets 92,659,991 82,284,813		_	23,918		23,918
Total net assets 92,659,991 82,284,813		_	3,636,503		3,320,989
	Total net assets		$92,659,99\overline{1}$		
Total liabilities and net assets	Total liabilities and net assets	\$	152,293,978	\$	141,511,345

The accompanying notes are an integral part of these financial statements.

Consolidated Statements of Activities

Years Ended December 31,

	2019	2018
Revenue and public support:		
Patient service fees, net	\$ 143,452,589	\$ 127,091,772
Public support - Department of Health and Human Services	12,048,156	11,246,192
Public support - Medicaid EHR Incentive Program	1,062,500	1,147,000
Public support - other	3,171,309	2,885,500
Other	4,650,927	3,866,925
In-kind contributions	2,558,853	2,550,522
Total revenue and public support	166,944,334	148,787,911
Expenses:		
Salaries and wages	87,769,910	78,680,659
Employee benefits	18,320,110	16,604,487
Medical services	7,849,890	6,378,102
Supplies	24,009,714	21,250,922
Other operating expenses	12,813,533	12,709,916
Depreciation	4,949,093	4,025,167
Interest	681,524	246,596
In-kind expenses	2,558,853	2,550,522
Total expenses	158,952,627	142,446,371
Changes in net assets from operations	7,991,707	6,341,540
Changes in fair value of interest rate swaps	(481,167)	(738,788)
Investment income (loss)	2,331,096	(484,849)
Capital grants	218,028	773,575
Increase in net assets without donor restrictions	\$ 10,059,664	\$ 5,891,478

Consolidated Statements of Changes in Net Assets

Years Ended December 31,

		2019	 2018
Net assets without donor restrictions:			
Changes in net assets from operations	\$	7,991,707	\$ 6,341,540
Changes in fair value of interest rate swaps		(481,167)	(738,788)
Investment income (loss)		2,331,096	(484,849)
Capital grants		218,028	773,575
Increase in net assets without donor restrictions		10,059,664	5,891,478
Net assets with donor restrictions:			
Contributions and special events		1,394,970	1,142,495
Net assets released from restrictions		(1,079,456)	(715,579)
Increase in net assets with donor restrictions	_	315,514	 426,916
Increase in net assets		10,375,178	6,318,394
Net assets, beginning of the year	_	82,284,813	75,966,419
Net assets, end of the year	<u>\$</u>	92,659,991	\$ 82,284,813

Consolidated Statements of Cash Flows

Years Ended December 31,

	_	2019	_	2018
Operating activities	Ф	10 255 150	Φ	6.210.204
Increase in net assets	\$	10,375,178	\$	6,318,394
Adjustments to reconcile increase in net assets to net cash provided by operating activities:				
Depreciation		4,949,093		4,025,167
Capital grants		(218,028)		(773,575)
Amortization of deferred financing costs		41,892		(67,686)
Realized and unrealized (gains) losses on investments and assets limited		,-, -		(0.,000)
as to use		(1,604,015)		960,311
Changes in fair value of interest rate swaps		481,167		738,788
Changes in operating assets and liabilities:				
Accounts receivable, net		(2,327,105)		4,744,365
Grants and other receivables		1,800,705		(2,980,373)
Other current assets		329,020		(99,469)
Accrued employee compensation and benefits		2,194,161		1,816,859
Accounts payable and accrued expenses, excluding construction-		(* *00.050)		(1010)
related liabilities		(2,508,860)		(101,278)
Contingency and risk pool reserves		1,000,000		(201,845)
Other current liabilities	_	694,237	_	92,399
Net cash provided by operating activities		15,207,445		14,472,057
Investing activities				
Purchases of land, buildings and improvements and equipment		(11,300,658)		(19,330,700)
Purchases of investments		(785,790)		(76,366)
Funds invested in notes receivable				(14,674,600)
Proceeds from maturities of assets limited as to use		3,958,133		5,629,853
Purchases of assets limited as to use		(3,625,347)		(6,351,110)
Net cash used by investing activities		(11,753,662)		(34,802,923)
Financing activities				
Proceeds from debt issuance				33,030,000
Repayment of bonds and notes payable		(1,565,079)		(1,015,709)
Proceeds from capital grants		218,028		773,575
Net cash (used) provided by financing activities		(1,347,051)	_	32,787,866
Increase in cash and cash equivalents and restricted cash		2,106,732		12,457,000
Cash and cash equivalents and restricted cash, beginning of the year		27,445,156		14,988,156
Cash and cash equivalents and restricted cash, end of the year	\$	29,551,888	\$	27,445,156
Cash and cash equivalents and restricted cash:	Φ	20 ((2 702	Φ	14 (02 166
Cash and cash equivalents Restricted cash	\$	28,663,782	\$	14,693,166
RESTRICTED CAST	•	888,106 20 551 888	•	12,751,990
	Þ	29,551,888	Φ	27,445,156
Supplemental Disclosures:				
Cash paid during the year for interest	\$	681,524	\$	246,596

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies

Organization and Principles of Consolidations

El Rio Santa Cruz Neighborhood Health Center, Inc. (the Center) is a Federally Qualified Health Center (FQHC) that provides health care and related services to the indigent and low-income population of Tucson, Arizona. The Center is an Arizona nonprofit corporation and is exempt from state and federal income taxes as an organization described under Section 501(c)(3) of the Internal Revenue Code.

The Center established the El Rio Foundation, Inc. (the Foundation), whose sole purpose is to solicit, receive gifts, money and property and to distribute the same to the Center to support the charitable, scientific and educational activities related to the Center and its health care mission. The balances and transactions of the Foundation are included in the accompanying financial statements.

In September 2016 the Center entered into a joint venture agreement with Tucson Medical Center to form Health on Tucson LLC. In conjunction with forming the joint venture, the Center also entered into a professional and management services agreement to manage the facility and provide all personnel, accounting, and billing services in exchange for an administrative fee. The balances and transactions of Health on Tucson LLC are included in the accompanying financial statements.

Cherrybell Holdings, Inc. (CBH, a 501(c)(3) nonprofit organization) was established in July 2018. The Center is the controlling member of CBH, which operates exclusively for the benefit of the Center. CBH was formed in conjunction with the 2018 New Market Tax Credit transaction (Note 9).

Southeast Holdings, Inc. (SEH, a 501(c)(3) nonprofit organization) was established in September 2018. The Center is the controlling member of SEH, which operates exclusively for the benefit of the Center. SEH was formed in conjunction with the 2018 New Market Tax Credit transaction (Note 9).

Significant intercompany accounts and transactions have been eliminated in these consolidated financial statements.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) topic of *Not-for-Profit Entities*. The Center and the Foundation are required to report information regarding their financial position and activities according to the following net assets classifications.

<u>Net Assets Without Donor Restrictions</u>: Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve.

<u>Net Assets With Donor Restrictions</u>: Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the restricted stipulated purpose for which the resource was restricted has been fulfilled, or both. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies (continued)

Use of Estimates

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include certain investments in highly liquid instruments with initial maturities of three months or less.

Investments

Investments primarily consist of corporate bond funds, equity securities and shares in mutual funds, and are stated at fair value. Unrealized gains and losses are accounted for as other income (Note 5).

Inventory

Inventory is included in other current assets and is comprised of pharmaceutical and medical supplies. Inventory is stated at the lower of cost or market, using the first-in, first-out method. Donated pharmaceuticals are stated at estimated fair value at the date of donation, which approximates cost.

Assets Limited as to Use

Assets limited as to use consist of funds from nonpublic sources set aside by the Center's Board of Directors. The Board retains control of these funds and may, at its discretion, direct the use of these funds in future periods. The investments included in assets limited as to use are carried at fair value based on quoted market prices. Realized and unrealized gains and losses are accounted for as other income.

Restricted Cash

Restricted cash represents the required maintenance reserve funds for Cherrybell Holdings, Inc. and Southeast Holdings, Inc. and unspent proceeds from notes payables, which are restricted by lenders.

Land, Buildings and Equipment

Land, buildings and equipment are recorded at historical cost. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. Buildings and improvements are depreciated over 10 to 40 years and equipment is depreciated over 3 to 20 years. Computer equipment costing \$1,500 or more, and land, buildings, and other equipment costing \$5,000 or more are capitalized.

United States Department of Health and Human Services (DHHS) retains a reversionary interest in property and equipment purchased with its funds, as well as proceeds from the sale of such assets.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies (continued)

Contingency and Risk Pool Reserves

Contingency and risk pool reserves consist of management's estimate of uncollectible amounts related to denied claims from Medicare and Arizona Health Care Cost Containment System (AHCCCS).

Patient Service Fees. Net

The Center has agreements with third-party payors that provide for payments to the Center at amounts different from their established rates. Payment arrangements include prospectively determined rates, reimbursed costs and discounted charges. Patient service fees are reported at the estimated net realizable amounts from patients, third-party payors, and for other services rendered including retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Annually, Medicare cost reports are filed with the intermediary and are subject to audit and adjustments prior to final settlement. Estimates of final settlements for the 2019 and 2018 cost reports have been recognized in these consolidated financial statements.

The Center also has agreements with various health maintenance organizations (HMOs) and AHCCCS to provide medical services to subscribing participants. Under these agreements, the Center receives monthly capitation payments based on the number of participants, regardless of services actually performed by the Center.

Changes in Net Assets from Operations

The consolidated statement of activities includes a measurement for changes in net assets from operations. Components of changes in net assets from operations exclude changes in the fair value of the interest rate swaps, investment income and capital grants, consistent with industry practice.

Public Support Revenue

The Center receives annual grants awarded by DHHS which are primarily to subsidize care provided to the indigent population of the community and to provide prevention and primary health care services to persons with HIV infection and/or AIDS. These grants are subject to renewal periodically. The Center also receives grants awarded by the State of Arizona and other entities for specific public health care purposes. The Center recognizes grants as support when eligible costs are incurred or services are provided. Grants receivable are recorded when grant expenses are incurred or contracted services have been provided, but reimbursement has not been received by the Center.

Uncompensated Care

The Center provides health care and other related services to patients who meet certain criteria under its charity care policy. Because the Center does not pursue collection of amounts which qualify as charity care, they are not reported as net patient service fees. Uncompensated care provided by the Center under its policy amounted to \$13,348,314 and \$11,258,294 in 2019 and 2018, respectively.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies (continued)

Derivative and Hedging Instruments

The Center recognizes all derivatives in the consolidated statements of financial position at fair value. Derivatives that are not hedges must be adjusted to fair value through the consolidated statement of activities. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair values of the derivative are offset against one of the following: the change in fair value of assets, liabilities, or firm commitments through the consolidated statement of activities. The ineffective portion of a derivative's change in fair value, if any, is immediately recognized in the excess of revenue over expenses. The Center has interest rate swaps to manage the cost of borrowing its outstanding debt. The interest rate swaps converted the interest on the Center's long-term debt from floating rates to fixed rates.

Income Taxes

The Center, Foundation, CBH and SEH are exempt from federal and state income taxes as organizations other than private foundations under Section 501(c)(3) of the Internal Revenue Code and similar state provisions. Health on Tucson LLC is considered a disregarded entity for tax purposes, as each of its members are nonprofit organizations.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in Note 14. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

In-Kind Contributions

Donated goods or services are recorded at their estimated fair value at the date of the donation, and presented as revenues and expenses in the consolidated financial statements.

Reclassifications

Certain reclassifications were made to the 2018 financial statements in order to conform to the 2019 presentation.

Change in Accounting Principle

On June 21, 2018, FASB issued Accounting Standards Update (ASU) 2018-08, Not-for-Profit Entities (Topic 958) – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The update provides a more robust framework for determining whether a transaction should be accounted for as a contribution or as an exchange transaction by clarifying how a not-for-profit organization determines whether a resource provider is participating in an exchange transaction.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies (continued)

Subsequent Events

The Center evaluated all events or transactions that occurred after December 31, 2019 through May 15, 2020, the date the Center issued these financial statements.

On February 28, 2020, the Center acquired the net assets of St. Elizabeth's Health Center (St. Elizabeth). As of this date, the subrecipient agreement between the Center and St. Elizabeth related to the Health Center Program Cluster was terminated.

The Center's operations may be affected by the recent and ongoing outbreak of the coronavirus disease in 2019 (COVID-19) which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption which may be caused by the outbreak is uncertain; however, it may result in a material adverse impact on the Center's financial position, operations and cash flows. Possible effects may include, but are not limited to, disruption to the Center's patient revenue, absenteeism in the Center's labor workforce, unavailability of services and supplies used in operations, and a decline in value of assets held by the Center, including inventories, property and equipment, and marketable securities.

2. Liquidity and Availability

The Center monitors its liquidity so that it is able to meet its operating needs and other contractual commitments while maximizing the investment of its excess operating cash. The Center has the following financial assets that could readily be made available within one year of each fiscal year end to fund expenses without limitations:

	2019	2018
Financial assets:		
Cash, cash equivalents and restricted cash	\$ 29,551,888	\$ 27,445,156
Investments	6,068,560	5,282,770
Accounts receivable, net	21,417,467	19,090,362
Grants and other receivables	2,718,273	4,518,978
Assets limited to use	6,663,978	6,254,314
Total financial assets	66,420,166	62,591,580
Less amounts unavailable for general expenditure within one year:		
Board-designated operating reserves	(236,931)	(236,931)
Donor restricted for purpose	(3,612,585)	(3,297,071)
Donor restricted in perpetuity	(23,918)	(23,918)
Assets limited to use	(6,663,978)	(6,254,314)
Restricted cash	(888,106)	(12,751,990)
Total financial assets available to meet cash needs for general		
expenditures within one year	\$ 54,994,648	\$ 40,027,356

In addition to financial assets available to meet general expenditures over the year, the Center operates with a balanced budget and anticipates covering its general expenditures by collecting patient receivables, contributions, grants, and other revenues and by utilizing donor-restricted resources from current and prior years gifts.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

3. Concentration of Risk

The Center received payments for services rendered to patients under payment arrangements with payors which include third-party payors contracting with the Center to provide services under capitated arrangements, DHHS and other federally funded programs, and others. The following table summarizes the percentages of net revenues from each of these payors for the years ended December 31:

	2019	2018
	Percent (%)	Percent (%)
Department of Health and Human Services	8%	8%
Patient service fees:		
AHCCCS insurance plans	46	46
Other fee-for-service insurance plans	38	41
Other	8	5
	100%	100%

Collective Bargaining Agreement

Certain of the Center's employees, including its physicians and nonmanagerial employees, are covered by a collective bargaining agreement. At December 31, 2019 and 2018, 16 percent of the Center's employees were participating under this agreement.

Credit Risk

The Center and the Foundation maintain cash and cash equivalents and investment balances at several financial institutions. Bank and investment accounts at each institution are insured in limited amounts by the Federal Deposit Insurance Corporation (FDIC) and the Securities Investor Protection Corporation (SIPC). Additionally, the Center maintains investments in money market funds that are secured by United States Treasury Securities and are considered to be fully backed by the United States federal government. Balances may at times exceed insured amounts; however, the Center and the Foundation manage the concentration of credit risk by maintaining deposits in multiple financial institutions. The Center and the Foundation have not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

4. Accounts Receivable, Net

Accounts receivable consists of charges to patients for services provided to them. Settled patient charges have been adjusted by a sliding fee schedule based on each patient's ability to pay. Allowances for doubtful accounts and contractual allowances have been provided to cover receivable amounts management estimates will not be collected.

The amount due from AHCCCS is included in accounts receivable, net, and it represents amounts due to the Center for the unreimbursed cost of providing primary health care to AHCCCS members. The Center completes annual reconciliations between actual costs of providing healthcare services to AHCCCS members and the payments received for those encounters. FQHCs receive the majority of their all-inclusive per visit cost for each AHCCCS encounter by directly billing the contracted third party AHCCCS insurance plans, and AHCCCS provided quarterly supplemental payments to FQHCs based on AHCCCS patients assigned to the Center.

The following is a summary at December 31:

	 2019	 2018
Accounts receivable	\$ 13,683,099	\$ 16,985,611
Allowance for doubtful accounts and		
contractual allowances	 3,110,749	 3,827,501
Net accounts receivable	10,572,350	13,158,110
Due from AHCCCS	 10,845,117	 5,932,252
	\$ 21,417,467	\$ 19,090,362

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

5. Investments, Assets Limited as to Use, and Fair Value Measurements

Accounting principles generally accepted in the United States of America (GAAP) establish a framework for measuring fair value and expand disclosures about fair value measurements, which are determined based on assumptions that market participants would use in pricing assets and liabilities. GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions and the Center's own assumptions about market participant assumptions.

Observable inputs are assumptions based on market data obtained from independent sources; while unobservable inputs are the Center's own assumptions about what market participants would assume based on the best information available in the circumstance.

Level 1 inputs - A quoted price in the active market for an identical asset or liability is considered to be the most reliable evidence of fair value. The Center's assets limited as to use and investments are valued using Level 1 inputs.

Level 2 inputs - These are observable inputs, either directly or indirectly, other than quoted prices included within Level 1. The Center estimates the fair value of its interest rate swap hedge liabilities described in Note 10 based on level 2 inputs.

Level 3 inputs - These inputs are unobservable and are used to measure fair value only when observable inputs are not available. The Center does not have any financial instruments valued using level 3 inputs.

As of December 2019 and 2018, the fair value of the Center's other financial instruments approximates their carrying amounts, either because the expected collection or payment period is relatively short or because the terms are similar to market terms.

Fair value of assets measured on a recurring basis at December 31, 2019 was as follows:

	 Total	Level 1	Level 2
Assets limited as to use:			
Cash equivalents	\$ 23,740	\$ 23,740	
Fixed income mutual funds	411,086	411,086	
Equity securities	6,229,152	6,229,152	
Total assets limited as to use	6,663,978	6,663,978	
Investments:			
Fixed income mutual funds	2,471,444	2,471,444	
Equity securities and mutual funds	3,302,562	3,302,562	
Other	 294,554	 294,554	
Total investments	6,068,560	6,068,560	
Interest rate swap hedges	(1,313,522)		\$ (1,313,522)
	\$ 11,419,016	\$ 12,732,538	\$ (1,313,522)

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

5. Investments, Assets Limited as to Use, and Fair Value Measurements (continued)

Fair value of assets measured on a recurring basis at December 31, 2018 was as follows:

	 Total	 Level 1	Level 2
Assets limited as to use:			
Cash equivalents	\$ 20,531	\$ 20,531	
Fixed income mutual funds	895,117	895,117	
Equity securities	 5,338,666	 5,338,666	
Total assets limited as to use	6,254,314	6,254,314	
Investments:			
Fixed income mutual funds	2,241,816	2,241,816	
Equity securities and mutual funds	2,746,400	2,746,400	
Other	 294,554	 294,554	
Total investments	5,282,770	5,282,770	
Interest rate swap hedge	 (832,355)		\$ (832,355)
- 0	\$ 10,704,729	\$ 11,537,084	\$ (832,355)

Income earned from investments and assets limited as to use is comprised of the following for the years ended December 31:

	 2019	2018
Unrealized and realized gains (losses)	\$ 1,604,015	\$ (960,311)
Dividends	334,979	303,066
Interest	 438,104	 230,685
	2,377,098	(426,560)
Investment fees	 (46,002)	 (58,289)
	\$ 2,331,096	\$ (484,849)

6. Line-of-Credit

The Center had a line-of-credit with a bank with a maximum balance of \$1,500,000 that expired on August 1, 2019. The line carried interest payable monthly at LIBOR rate plus 2.5%. There were no outstanding borrowings on the line at December 31, 2018.

7. Notes Receivable

In conjunction with the 2018 New Market Tax Credit transaction (Note 9), the Center issued unsecured notes receivable. The balance of the notes receivable at December 31, 2019 and 2018 was \$14,674,600. The notes mature on December 2044 and interest accrues monthly at a rate of 1 percent. Interest only payments of \$36,686 are due quarterly until October 2025, and principal and interest payments of \$219,920 are due quarterly thereafter.

El Rio Santa Cruz Neighborhood Health Center, Inc. Notes to Consolidated Financial Statements

December 31, 2019 and 2018

8. Long-Term Debt

Long-term debt was comprised of the following at December 31:

	 2019	2018
Series 2010 Healthcare Revenue Bonds	\$ 1,238,829	\$ 1,517,733
\$5,000,000 note payable to financial institution	608,378	1,385,448
\$11,750,000 note payable to financial institution	11,199,003	11,750,000
\$10,508,800 note payable to Catalyst CDE-14, LLC	10,508,800	10,508,800
\$4,891,200 note payable to Catalyst CDE-14, LLC	4,891,200	4,891,200
\$4,165,800 note payable to Prestamos Sub-CDE 6, LLC	4,165,800	4,165,800
\$1,714,200 note payable to Prestamos Sub-CDE 6, LLC	1,714,200	1,714,200
Less unamortized debt issuance costs	 (1,165,510)	 (1,207,402)
	33,160,700	34,725,779
Less current portion	(1,432,916)	(1,601,608)
	\$ 31,727,784	\$ 33,124,171

In June 2010, the Center issued \$4,000,000 Series 2010 Healthcare Revenue Bonds through the Industrial Development Authority of Pima County, Arizona (Series 2010 Bonds). The proceeds of the Series 2010 Bonds were used for construction, acquisition and development of medical facilities and to pay the cost of issuance. Under the terms of the Series 2010 Bonds, one financial institution agreed to purchase all of the bonds. Repayment on the bonds is due in monthly installments of approximately \$21,000 including principal and interest at 3.85 percent according to the terms of an interest rate swap agreement (Note 10). The bonds are secured by a deed of trust on the constructed building and mature in June 2025.

In August 2013, the Center signed a \$5,000,000 note payable to a financial institution. Repayment on the note is due in monthly installments of approximately \$68,000, including principal and interest at 3.84 percent according to the terms of an interest rate swap agreement (Note 10). The note is secured by a deed of trust on real property and matures in August 2020.

In October 2018, the Center signed a \$11,750,000 note payable to a financial institution. Repayment on the note is due in monthly installments of approximately \$92,000, including principal and interest at 4.68 percent according to the terms of an interest rate swap agreement (Note 10). The note is secured by a deed of trust on real property and matures in December 2028.

In October 2018, CBH signed a \$10,508,800 note payable due to Catalyst CDE-14, LLC with interest rate of 1.20 percent. Interest only payments are to be made quarterly through 2024, followed by quarterly principal and interest payments of \$56,411 through 2048. The note is secured by a deed of trust on real property.

In October 2018, CBH signed a \$4,891,200 note payable due to Catalyst CDE-14, LLC with interest rate of 1.20 percent. Interest only payments are to be made quarterly through 2024, followed by quarterly principal and interest payments of \$60,931 through 2048. The note is secured by a deed of trust on real property.

In December 2018, SEH signed a \$4,165,800 note payable due to Prestamos Sub-CDE 6, LLC with interest rate of 1.29 percent. Interest only payments are to be made quarterly through 2025, followed by quarterly principal and interest payments of \$60,253 through 2044. The note is secured by a deed of trust on real property.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

8. Long-Term Debt (continued)

In December 2018, SEH signed a \$1,714,200 note payable due to Prestamos Sub-CDE 6, LLC with interest rate of 1.29 percent. Interest only payments are to be made quarterly through 2025, followed by quarterly principal and interest payments of \$21,555 through 2044. The note is secured by a deed of trust on real property.

Future principal payments on long-term debt are as follows at December 31, 2019:

2020	\$	1,432,916
2021		868,794
2022		908,316
2023		948,556
2024		868,267
Thereafter		29,299,361
		34,326,210
Unamortized issuance costs		(1,165,510)
Total	<u>\$</u>	33,160,700

9. New Market Tax Credits Transactions

New Market Tax Credits - Cherrybell Holdings, Inc.

In October 2018, the Center entered into a transaction which generated "New Market Tax Credits" (NMTC) under Section 45D of Internal Revenue Code of 1986, as amended (Section 45D). The transaction was initiated by Wells Fargo Community Investment Holdings, LLC (Tax Credit Investor) who contributed equity of \$5,491,200 to an investment fund established for the transaction. The investment fund also received loan proceeds totaling \$10,508,800. The capital contribution and loan proceeds were used to make a Qualified Equity Investment (QEI) (as defined by Section 45D of the code) totaling \$16,000,000 to Catalyst CDE-14, LLC (Catalyst), to carry out the transaction. The investment fund used the remaining funds to establish reserve requirements and to pay certain transaction fees.

Catalyst loaned \$15,400,000 to Cherrybell Holdings, Inc. (Note 8). Cherrybell Holdings, Inc. (CBH) is the Qualified Low-Income Business (QALICB) under Section 45D. The transaction was structured as a 30-year debt financing with a 7-year NMTC compliance period, at the end of which the Center will have the option to acquire all membership rights of the investment fund. Catalyst used the remaining funds to establish reserve requirements and to pay certain transaction fees.

CBH used the loan proceeds for acquisition and renovation of the Cherrybell clinic (the Property). The debt is guaranteed and secured by the Property. The Property qualifies as low-income property under Section 45D. As such, the financing arrangements between CBH and Catalyst qualifies as a "qualified low-income community investment" (QLICI) and generates a NMTC.

The Center and CBH entered into a rental agreement on October 2018, for which, upon completion of the property, the Center rents the property from CBH for \$99,353 per year for years 1-6, \$293,996 for year 7, and \$877,925 per annum for remainder of the 30-year lease. In addition, the Center and CBH also entered into a 7-year equipment lease agreement whereby the Center rents the equipment from CBH for \$25,000 per annum. Rental expense and rental income, along with the deferred rent payable and receivable, are intercompany transactions that will be eliminated in future years for purposes of the consolidated financial statements.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

9. New Market Tax Credits Transactions (continued)

New Market Tax Credits - Southeast Holdings, Inc.

In December 2018, the Center entered into a transaction which generated "New Market Tax Credits" (NMTC) under Section 45D of Internal Revenue Code of 1986, as amended (Section 45D). The transaction was initiated by Wells Fargo Community Investment Holdings, LLC (Tax Credit Investor) who contributed equity of \$2,082,600 to an investment fund established for the transaction. The investment fund also received loan proceeds totaling \$4,165,800. The capital contribution and loan proceeds were used to make a Qualified Equity Investment (QEI) (as defined by Section 45D of the code) totaling \$6,000,000 to Prestamos Sub-CDE 6, LLC (Prestamos), to carry out the transaction. The investment fund used the remaining funds to establish reserve requirements and to pay certain transaction fees.

Prestamos loaned \$5,880,000 to Southeast Holdings, Inc. (Note 8). Southeast Holdings, Inc. (SEH) is the Qualified Low-Income Business (QALICB) under Section 45D. The transaction was structured as a 26-year debt financing with a 7-year NMTC compliance period, at the end of which the Center will have the option to acquire all membership rights of the investment fund. Prestamos used the remaining funds to establish reserve requirements and to pay certain transaction fees.

SEH used the loan proceeds for acquisition and renovation of the Southeast clinic (the Property). The debt is guaranteed and secured by the Property. The Property qualifies as low-income property under Section 45D. As such, the financing arrangements between SEH and the Prestamos qualifies as a "qualified low-income community investment" (QLICI) and generates a NMTC.

The Center and SEH entered into a rental agreement on December 2018, for which, upon completion of the Property, the Center rents the Property from SEH for \$105,000 per year for years 1-7 and \$327,170 per annum for remainder of the 26-year lease. Rental expense and rental income, along with the deferred rent payable and receivable, are intercompany transactions that will be eliminated in future years for purposes of the consolidated financial statements.

10. Interest Rate Swaps

In June 2010, the Center entered into an interest rate swap agreement that hedges an initial notional amount of \$4,000,000 at a fixed rate of 3.85 percent against 65 percent of 1-month LIBOR plus 1.3 percent. The notional amount will decrease over the term of the agreement as principal payments are made on the underlying debt. The interest rate swap agreement will terminate in June 2025.

In August 2013, the Center entered into an interest rate swap agreement that hedges an initial notional amount of \$5,000,000 at a fixed rate of 3.84 percent against 1-month LIBOR plus 1.85 percent. The notional amount will decrease over the term of the agreement as principal payments are made on the underlying debt. The interest rate swap agreement will terminate in August 2020.

In October 2018, the Center entered into an interest rate swap agreement that hedges an initial notional amount of \$11,750,000 at a fixed rate of 3.45 percent against 1-month LIBOR. The notional amount will decrease over the term of the agreement as principal payments are made on the underlying debt. The interest rate swap agreement will terminate in December 2028.

Changes in the fair value of the interest rate swap agreements resulted in a decrease in net assets of \$481,167 and \$738,788 during the years ended December 31, 2019 and 2018, respectively.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

11. Operating Leases

The Center rents certain facilities and telephone, medical and other equipment under noncancelable operating leases. Future minimum rents under these leases are as follows:

Year ending December 31,	
2020	\$ 1,038,363
2021	819,920
2022	676,160
2023	464,974
2024	476,738
Thereafter	 1,845,673
Total minimum lease payments	\$ 5,321,828

Rental expense totaled \$1,551,046 and \$1,860,474 in 2019 and 2018, respectively.

12. Retirement Plans

The Center has a 403(b) Tax Deferred Annuity Plan (TDA) for the benefit of its employees, which is administered by a pension plan administrator. The Center contributes 1.5 percent of qualifying gross salaries and wages to the TDA and matches employees' contributions up to three percent of qualifying salaries and wages. The Center made contributions to the TDA of \$3,123,865 and \$2,701,032 in 2019 and 2018, respectively.

13. In-kind Contributions

In-kind contributions are measured at estimated fair value at the date of donation and consisted of the following during the years ended December 31:

	 2019	 2018
Immunizations and HIV pharmaceuticals	_	
received from the State of Arizona	\$ 2,461,325	\$ 2,195,501
Other	 97,528	 355,021
	\$ 2,558,853	\$ 2,550,522

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

14. Functional Expense Classification

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses allocated on a square-footage proportional basis include occupancy, depreciation, and amortization. Expenses allocated on the basis of estimates of proportional use or time and effort are salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other. In addition, depreciation that is for administrative purpose like furniture and fixtures, office equipment, and computer equipment are considered as administrative expenses following the Medicare cost report guidelines.

The following summarizes the Center's expenses by function for the for the year ended December 31, 2019:

	Pro	Program Services		Management	Fu	ndraising and	
	Primary healthcare			and General		evelopment	Total
Salaries and wages	\$	79,947,259	\$	7,822,651		_	\$ 87,769,910
Employee benefits		16,669,065		1,651,045			18,320,110
Medical services and							
supplies		29,879,316		1,773,314	\$	206,974	31,859,604
Other operating							
expenses		10,231,484		1,427,135		1,154,914	12,813,533
Depreciation		3,153,414		1,795,679			4,949,093
Interest		681,524					681,524
In-kind expenses		2,461,325				97,528	2,558,853
Total	\$	143,023,387	\$	14,469,824	\$	1,459,416	\$ 158,952,627

The following summarizes the Center's expenses by function for the for the year ended December 31, 2018:

	Pro	rogram Services		Management	Fu	ndraising and	
	Prir	Primary healthcare		and General	D	Development	 Total
Salaries and wages	\$	71,415,375	\$	7,265,284		_	\$ 78,680,659
Employee benefits		13,487,714		3,116,773			16,604,487
Medical services and							
supplies		25,809,111		1,692,682	\$	127,231	27,629,024
Other operating							
expenses		10,404,627		1,450,157		855,132	12,709,916
Depreciation		2,529,916		1,495,251			4,025,167
Interest		246,596					246,596
In-kind expenses		2,463,901				86,621	2,550,522
Total	\$	126,357,240	\$	15,020,147	\$	1,068,984	\$ 142,446,371

El Rio Santa Cruz Neighborhood Health Center, Inc. Notes to Consolidated Financial Statements December 31, 2019 and 2018

15. Commitments and Contingencies

<u>Healthcare regulations</u>: The healthcare industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not limited to, matters such as licensure, accreditation, program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Center is in compliance with all applicable laws and regulations. Compliance with such laws and regulations can be subject to future review and interpretation as well as regulatory actions unknown or unasserted at this time.

The Health Insurance Portability and Accountability Act of 1996 (HIPAA) broadened the scope of certain fraud and abuse laws by adding several criminal provisions for fraud offenses that apply to all healthcare benefit programs. HIPAA also added a prohibition against incentives intended to influence decisions by Medicare beneficiaries as to the provider from which they receive services. HIPAA requirements were updated by the Health Information Technology for Economic and Clinical Health Act (HITECH Act). Under the HITECH Act, violations of HIPAA requirements could now result in civil penalties of up to \$50,000 per incident, and up to \$1.5 million in total for each type of violation in a calendar year.

<u>Professional liability insurance:</u> The Federally Supported Health Centers Assistance Act of 1992 authorizes the Public Health Service to assume responsibility for medical malpractice claims involving approved grantees and certain other health care providers under the Federal Tort Claim Act (FTCA). The Center is currently covered under the FTCA. In addition, the Center has general liability and umbrella coverage.

<u>Litigation</u>: Periodically, the Center is involved in litigation and claims arising in the normal course of operations. In the opinion of management, based on consultation with legal counsel, losses, if any, from these matters are covered by insurance or are immaterial.

16. Conditional Contributions and Grants

The Center received conditional contributions and grants during the fiscal year ending December 31, 2019. Conditional contributions and grants are recorded when the donor-imposed conditions are substantially met. Certain conditions are required to be met by the Center in the subsequent years in order to earn and receive these amounts. As of December 31, 2019, amounts awarded but not yet earned totaled \$1,741,359. While management believes that the Center will meet these conditions, they had not been met as of the year ended December 31, 2019. Accordingly, no amount has been recorded for these conditional contributions and grants as a receivable in these financial statements.

OTHER FINANCIAL INFORMATION



Independent Auditors' Report on Other Financial Information

The Board of Directors of El Rio Santa Cruz Neighborhood Health Center, Inc. Tucson, Arizona

Our audits were conducted for the purpose of forming an opinion on the 2019 and 2018 consolidated financial statements taken as a whole. The details of the 2019 and 2018 consolidated statements of financial position and the related details of the consolidated statements of activities and changes in net assets of El Rio Santa Cruz Neighborhood Health Center, Inc., and the 2019 statements of financial position and activities and changes in net assets of El Rio Foundation, Inc. (other financial information) are presented for purposes of additional analysis and are not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic consolidated financial statements. The other financial information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the other financial information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Fester & Chapman, PLLC

May 15, 2020

El Rio Santa Cruz Neighborhood Health Center, Inc. Details of Consolidated Statements of Financial Position December 31, 2019

	The Center								
	General Fund	Homeless Fund	HIV Early Intervention Fund	Health on Tucson LLC	Cherrybell Holdings, Inc.	Southeast Holdings, Inc.	Foundation	Eliminations	Total
Assets Current assets:	1 0110	1 4114	Twite	Twester EE	merangs, mer	moranigo, mer	T GWIIGHTON	2	1000
Cash and cash equivalents Investments	\$ 26,788,923 6,068,560	\$ 13,424	\$ 43,313				\$ 1,818,122		\$ 28,663,782 6,068,560
Accounts receivable, net Grants and other receivables Due from other funds	21,366,683 2,552,149 1,340,652			\$ 757,799	\$ 405,083	\$ 50,784	166,124 82,784	\$ (2,586,318)	21,417,467 2,718,273
Other current assets Total current assets	2,036,936 60,153,903	13,424	43,313	757,799	405,083	50,784	2,067,030	(2,586,318)	2,036,936 60,905,018
Assets limited as to use Restricted cash Notes receivable	14,674,600				559,476	328,630	6,663,978		6,663,978 888,106 14,674,600
Land, buildings and equipment: Land Building and improvements Equipment	4,658,213 52,527,052 29,754,896 86,940,161	2,083 2,083	24,726 24,726	1,789,809 204,054 1,993,863	13,023,855 <u>2,004,831</u> 15,028,686	10,488,182 1,343,646 11,831,828		(1,789,810) (204,054) (1,993,864)	4,658,213 76,039,088 33,130,182 113,827,483
Less accumulated depreciation	(44,015,791) 42,924,370	(2,083)	(24,726)	(288,075) 1,705,788	(523,325) 14,505,361	(99,281) 11,732,547		288,074 (1,705,790)	(44,665,207) 69,162,276
Total assets	\$ 117,752,873	\$ 13,424	\$ 43,313	\$ 2,463,587	\$ 15,469,920	\$ 12,111,961	\$ 8,731,008	\$ (4,292,108)	\$ 152,293,978
Liabilities and Net Assets Current liabilities: Accrued employee compensation and									
benefits Accounts payable and accrued	\$ 15,608,207			\$ 186,512				\$ (186,512)	\$ 15,608,207
expenses Contingency and risk pool reserves Current portion of long-term debt	4,312,364 4,000,000 1,432,916	e 12.424		1.500.512		P 92.612	e 125.50 <i>(</i>	(2.572.(27)	4,312,364 4,000,000 1,432,916
Due to other funds Other current liabilities	840,583 982,811	\$ 13,424	\$ 43,313	1,500,512		\$ 82,612	\$ 135,506	(2,572,637)	1,026,124
Total current liabilities	27,176,881	13,424	43,313	1,687,024		82,612	135,506	(2,759,149)	26,379,611
Long-term debt, less current portion, net Other noncurrent liabilities Total liabilities	11,484,362 1,526,592 40,187,835	13,424	43,313	213,070 1,900,094	\$ 14,768,260 14,768,260	5,475,162	135,506	(213,070) (2,972,219)	31,727,784 1,526,592 59,633,987
Net assets: Without donor restrictions With donor restrictions	77,565,038			563,493	701,660	6,554,187	4,958,999 3,636,503	(1,319,889)	89,023,488 3,636,503
Total net assets Total liabilities and net assets	77,565,038 \$ 117,752,873	\$ 13,424	\$ 43,313	563,493 \$ 2,463,587	701,660 \$ 15,469,920	6,554,187 \$ 12,111,961	8,595,502 \$ 8,731,008	(1,319,889) \$ (4,292,108)	92,659,991 \$ 152,293,978

See accompanying note.

El Rio Santa Cruz Neighborhood Health Center, Inc. Details of Consolidated Statements of Financial Position December 31, 2018

	The Center						_							
	General Fund		Homeless Fund		HIV Early ntervention Fund	7	Health on	Cherrybell Holdings, Inc.	Southeast Holdings, Inc.	F	oundation	Eliminations		Total
Assets Current assets: Cash and cash equivalents Investments Accounts receivable, net Grants and other receivables Due from other funds Other current assets Total current assets Assets limited as to use Restricted cash Notes receivable	\$ 13,422,743 5,282,770 19,090,362 4,320,351 5,514,009 2,365,956 49,996,191		543	\$	342,888	\$ _		\$ 8,510 8,510 7,284,204	\$ 5,467,786	\$	926,992 190,117 25,973 1,143,082 6,254,314	\$ (6,202,935) (6,202,935)	\$	14,693,166 5,282,770 19,090,362 4,518,978 2,365,956 45,951,232 6,254,314 12,751,990 14,674,600
Land, buildings and equipment: Land Building and improvements Construction in progress Equipment Less accumulated depreciation Total assets	4,952,242 49,960,209 1,800,271 27,181,518 83,894,240 (39,977,077 43,917,163 \$ 108,587,954	; ;	2,083 2,083 (2,083) 543	\$	24,726 24,726 (24,726) 342,888	\$	700,324 <u>96,837</u> 797,161 (178,094) 619,067 1,282,020	13,205,336 13,205,336 13,205,336 \$ 20,498,050	3,271,776 1,484,934 4,756,710 4,756,710 \$ 10,224,496	\$	7,397,396	(700,324) (96,837) (797,161) 178,094 (619,067) § (6,822,002)	_	4,952,242 53,231,985 16,490,541 27,208,327 101,883,095 (40,003,886) 61,879,209 141,511,345
Liabilities and Net Assets Current liabilities: Accrued employee compensation and benefits Accounts payable and accrued expenses Contingency and risk pool reserves Current portion of long-term debt Due to other funds Other current liabilities Total current liabilities	\$ 13,414,046 6,220,997 3,000,000 1,601,608 688,927 938,668 25,864,246	\$	543 543	\$	248,201 94,687 342,888	\$	714,440	\$ 4,446,326 4,446,326		\$	104,498	\$ (6,202,935) (6,202,935)	\$	13,414,046 6,220,997 3,000,000 1,601,608 1,033,355 25,270,006
Long-term debt, less current portion, net Other noncurrent liabilities Total liabilities	12,907,164 832,355 39,603,765	_	543	_	342,888	_	714,440	14,746,450	\$ 5,470,557 5,470,557		104,498	(6,202,935)		33,124,171 832,355 59,226,532
Net assets: Without donor restrictions With donor restrictions Total net assets Total liabilities and net assets	68,984,189 68,984,189 \$ 108,587,954	_	543	\$	342,888	\$	567,580 567,580 1,282,020	1,305,274 1,305,274 § 20,498,050	4,753,939 4,753,939 § 10,224,496	\$	3,971,909 3,320,989 7,292,898 7,397,396	(619,067) (619,067) § (6,822,002)	\$	78,963,824 3,320,989 82,284,813 141,511,345

See accompanying note.

El Rio Santa Cruz Neighborhood Health Center, Inc. Details of Consolidated Statements of Activities and Changes in Net Assets Year ended December 31, 2019

			HIV Early				1		
	General Fund	Homeless Fund	Intervention Fund	Health on Tucson LLC	Cherrybell Holdings, Inc.	Southeast Holdings, Inc.	Foundation	Eliminations	Total
Net assets without donor restrictions:									
Revenue and public support:									
Patient service fees, net	\$ 143,452,582	\$ 438,804	\$ 1,386,335	\$ 2,874,191				\$ (4,699,323) \$	143,452,589
Public support - Department of Health									
and Human Services	12,048,155	1,438,092	937,884	164,050				(2,540,025)	12,048,156
Public Support - Medicaid EHR									
Incentive Program	1,062,500								1,062,500
Public support - other	3,171,309		2,236,978					(2,236,978)	3,171,309
Other	5,185,306	600,356	5,861			\$ 2,010,621	\$ 1,328,506	(4,479,723)	4,650,927
In-kind contributions	2,461,325						97,528	(12.056.040)	2,558,853
Total revenue and public support	167,381,177	2,477,252	4,567,058	3,038,241		2,010,621	1,426,034	(13,956,049)	166,944,334
Expenses:									
Salaries and wages	87,769,910	1,547,970	2,252,094	1,592,192				(5,392,256)	87,769,910
Employee benefits	18,320,109	335,637	729,836	327,835				(1,393,307)	18,320,110
Medical services	7,642,917	84,272	194,471	338,052			206,974	(616,796)	7,849,890
Supplies	23,982,385	420,561	316,430	290,652			27,328	(1,027,642)	24,009,714
Other operating expenses	14,807,547	88,812	1,074,227	383,616	\$ 93,002	78,371	1,127,586	(4,839,628)	12,813,533
Depreciation	4,326,487			109,981	523,325	99,281		(109,981)	4,949,093
Interest	521,863				126,940	32,721			681,524
In-kind expenses	2,461,325						97,528		2,558,853
Total expenses	159,832,543	2,477,252	4,567,058	3,042,328	743,267	210,373	1,459,416	(13,379,610)	158,952,627
Changes in net assets from operations	7,548,634			(4,087)	(743,267)	1,800,248	(33,382)	(576,439)	7,991,707
Change in fair value of interest rate swaps	(481,167)								(481,167)
Investment income	1,295,354				15,270		1,020,472		2,331,096
Capital grants	218,028								218,028
Increase (decrease) in net assets without									
donor restrictions	8,580,849			(4,087)	(727,997)	1,800,248	987,090	(576,439)	10,059,664
Net assets with donor restrictions:							1 204 070		1 204 070
Contributions and special events							1,394,970		1,394,970
Net assets released from restrictions							(1,079,456) 315,514		(1,079,456)
Increase in net assets with donor restrictions							313,314		315,514
Increase (decrease) in net assets	\$ 8,580,849	\$	\$	\$ (4,087)	\$ (727,997)	\$ 1,800,248	\$ 1,302,604	<u>\$ (576,439)</u> <u>\$</u>	10,375,178

El Rio Santa Cruz Neighborhood Health Center, Inc. Details of Consolidated Statements of Activities and Changes in Net Assets Year ended December 31, 2018

			HIV Early						
	General Fund	Homeless Fund	Intervention Fund	Health on Tucson LLC	Cherrybell Holdings, Inc.	Southeast Holdings, Inc.	Foundation	Eliminations	Total
Unrestricted net assets:	1 4110		1 0110	Tueson EEC	Trotomgs, mer	Tretuings, Inc.	1 0411441011		1000
Revenue and public support:									
Patient service fees, net	\$ 127,091,773	\$ 380,407	\$ 1,396,479	\$ 2,380,780				\$ (4,157,667) \$	127,091,772
Public support - Department of Health									
and Human Services	11,246,192	1,378,303	937,884	183,623				(2,499,810)	11,246,192
Public support - Medicaid EHR									
Incentive Program	1,147,000		2 152 551					(0.150.554)	1,147,000
Public support - other	2,885,500	064.106	2,172,574		0 1 220 000	0 4756710	005.415	(2,172,574)	2,885,500
Other	3,395,225	864,186	5,263		\$ 1,328,868	\$ 4,756,710		(7,388,742)	3,866,925
In-kind contributions	2,463,901	2 (22 90(4,512,200	2,564,403	1,328,868	4.756.710	86,621 992,036	(1(219 702)	2,550,522
Total revenue and public support	148,229,591	2,622,896	4,512,200	2,564,403	1,328,868	4,756,710	992,036	(16,218,793)	148,787,911
Expenses:									
Salaries and wages	78,680,660	1,704,124	2,581,018	1,227,620				(5,512,763)	78,680,659
Employee benefits	16,604,488	400,919	581,560	247,273				(1,229,753)	16,604,487
Medical services	6,268,236	82,815	263,534	280,301			109,865	(626,649)	6,378,102
Supplies	21,233,556	171,735	159,705	203,346			17,366	(, ,	21,250,922
Other operating expenses	18,617,153	263,303	926,383	341,758	21,028		855,132	(8,314,841)	12,709,916
Depreciation	4,025,167			131,518		2 771		(131,518)	4,025,167
Interest	214,852 2,463,901				28,973	2,771	86,621		246,596 2,550,522
In-kind expenses Total expenses	148,108,013	2,622,896	4,512,200	2,431,816	50,001	2,771	1,068,984	(16,350,310)	142,446,371
Changes in net assets from operations	121,578			132,587	1,278,867	4,753,939	(76,948)) 131,517	6,341,540
Change in fair value of interest rate swaps	(738,788)			- ,	, ,	,,.	(, - ,	(738,788)
Investment (loss) income	(200,299)				26,407		(310,957))	(484,849)
Capital grants	773,575								773,575
Increase (decrease) in net assets without									
donor restrictions	(43,934)			132,587	1,305,274	4,753,939	(387,905)) 131,517	5,891,478
Net assets with donor restrictions:							1 142 405		1 142 405
Contributions and special events							1,142,495	`	1,142,495
Net assets released from restrictions Increase in net assets with donor restrictions							(715,579) 426,916	,	(715,579) 426,916
increase in net assets with donor restrictions							420,916		420,916
Increase (decrease) in net assets	\$ (43,934)	\$	\$	\$ 132,587	\$ 1,305,274	\$ 4,753,939	\$ 39,011	<u>\$ 131,517 \$</u>	6,318,394

Note to Other Financial Information

December 31, 2019 and 2018

1. Summary of Significant Accounting Policies

Fund Accounting

The following funds are maintained by the Center:

- General Fund represents funds used for program activities allowed by the Department of Health and Human Services (DHHS) under a Section 330 grant and for activities related to the provision of health care and related services to patients.
- *Homeless Fund* represents funds under a DHHS grant to be used to provide general care for the homeless population.
- *HIV Early Intervention Fund* represents funds under a DHHS grant to be used in prevention and delivery of primary healthcare services to persons with the HIV infection and/or AIDS.
- *Health on Tucson LLC* represents the balances and transactions of a joint venture with the Center and Tucson Medical Center.
- Cherrybell Holdings, Inc. represents the balances and transactions of a 501(c)(3) entity created to administrator New Market Tax Credits for the Cherrybell clinic.
- Southeast Holdings, Inc. represents the balances and transactions of a 501(c)(3) entity created to administrator New Market Tax Credits for the Southeast clinic.

El Rio Foundation, Inc.

Statement of Financial Position

December 31, 2019

Assets	
Cash and cash equivalents	\$ 1,818,122
Contributions and other receivables:	
Without donor restrictions	6,137
With donor restrictions	242,771
Assets limited as to use:	
Without donor restrictions	6,640,060
With donor restrictions	 23,918
	6,663,978
Total assets	\$ 8,731,008
Liabilities and Net Assets	
Liabilities:	
Due to the Center	\$ 135,506
Total liabilities	135,506
N	
Net assets:	
Without donor restrictions:	
Undesignated	4,722,068
Board designated	 236,931
	4,958,999
With donor restrictions:	
Purpose restrictions	3,612,585
Perpetual in nature	 23,918
Total net assets	 8,595,502
Total liabilities and net assets	\$ 8,731,008

El Rio Foundation, Inc. Statement of Activities and Changes in Net Assets Year Ended December 31, 2019

	Net Assets		Net Assets	
	V	Vithout Donor Restrictions	 With Donor Restrictions	 Total
Revenues and support:				
Grants and contributions	\$	249,050	\$ 877,549	\$ 1,126,599
Special events revenue			517,421	517,421
Net investment income		1,020,472		1,020,472
In-kind contributions		97,528		97,528
		1,367,050	1,394,970	2,762,020
Net assets released from restrictions		1,079,456	 (1,079,456)	
Total revenues and support		2,446,506	315,514	2,762,020
Expenses:				
Program services		1,088,456		1,088,456
Management and general		61,425		61,425
Special events and fundraising		212,007		212,007
In-kind expenses		97,528		 97,528
Total expenses		1,459,416	 	 1,459,416
Increase in net assets		987,090	315,514	1,302,604
Net assets, beginning of year		3,971,909	 3,320,989	 7,292,898
Net assets, end of year	\$	4,958,999	\$ 3,636,503	\$ 8,595,502

SINGLE AUDIT SECTION

El Rio Santa Cruz Neighborhood Health Center, Inc. Schedule of Expenditures of Federal Awards Year Ended December 31, 2019

Federal Grantor/Pass-Through Grantor/Program Title	Pass-Through Grantor's Number	CFDA Number	Expenditures	Passed Through to Subrecipients
U.S. Department of Health and Human Services				
Direct programs: Health Center Program Cluster: Health Center Program	N/A	93.224	\$ 10,644,596	\$ 578,784
Substance Abuse and Mental Health Services Projects of Regional and National Significance	N/A	93.243	343,946	
Advanced Nursing Education Grant Program	N/A	93.247	108,305	
Grants for New and Expanded Services under the Health Center Program	N/A	93.527	218,028	
Grants to Provide Outpatient Early Intervention Services with Respect to HIV Disease	N/A	93.918	937,884	
Passed through the Pima County Health Department: Cancer Prevention and Control Programs for State, Territorial and Tribal Organizations financed in part by Prevention and Public Health Funds	CT-HD-17-438	93.752	52,332	
Passed through the Arizona Department of Health Services: HIV Care Formula Grants	ADHS18-205224	93.917	2,467,345	
Total U.S. Department of Health and Human Services			14,772,436	578,784
U.S. Department of Agriculture				
Passed through the Arizona Department of Health Services: WIC Special Supplemental Nutrition Program for				
Women, Infants, and Children	ADHS19-207413	10.557	399,326	
Total U.S. Department of Agriculture			399,326	
Total Expenditures of Federal Awards			\$ 15,171,762	\$ 578,784

El Rio Santa Cruz Neighborhood Health Center, Inc. Notes to Schedule of Expenditures of Federal Awards Year Ended December 31, 2019

NOTE 1 - Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant transactions of El Rio Santa Cruz Neighborhood Health Center, Inc. (the Center) recorded on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

NOTE 2 - Catalog of Federal Domestic Assistance (CFDA) Numbers

The program titles and CFDA numbers were obtained from the federal or pass-through grantors or the 2019 *Catalog of Federal Domestic Assistance*.

NOTE 3 - Indirect Cost Rate

The Center has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

NOTE 4 - Subrecipients

The Center passed through \$578,784 in federal funding from the Health Center Program Cluster (CFDA # 93.224) to St. Elizabeth's Health Center during the year ended December 31, 2019.



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Consolidated Financial Statements Performed in Accordance with Government Auditing Standards

The Board of Directors of El Rio Santa Cruz Neighborhood Health Center, Inc. Tucson, Arizona

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the consolidated financial statements of El Rio Santa Cruz Neighborhood Health Center, Inc. (the Center), which comprise the consolidated statements of financial position as of December 31, 2019, and the related consolidated statements of activities, changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated May 15, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Center's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control. Accordingly, we do not express an opinion on the effectiveness of the Center's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Center's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Center's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Center's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fester & Chapman, PLLC

May 15, 2020



Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

The Board of Directors of El Rio Santa Cruz Neighborhood Health Center, Inc. Tucson, Arizona

Report on Compliance for Each Major Federal Program

We have audited El Rio Santa Cruz Neighborhood Health Center, Inc. (the Center)'s compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of the Center's major federal programs for the year ended December 31, 2019. The Center's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Center's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Center's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Center's compliance.

Opinion on Each Major Federal Program

In our opinion, the Center complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2019.

Report on Internal Control Over Compliance

The Center's management is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Center's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Center's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Fester & Chapman, PLLC

May 15, 2020

El Rio Santa Cruz Neighborhood Health Center, Inc. Schedule of Findings and Questioned Costs Year Ended December 31, 2019

Section I - Summary of Auditors' Results

Financial Statements:	
Type of auditors' report issued:	<u>Unmodified</u>
Internal control over financial reporting: Material weakness identified? Significant deficiencies identified? Noncompliance material to financial statements noted?	$\begin{array}{c cccc} & & & X & & \text{no} \\ & & & yes & X & & \text{none reported} \\ & & & yes & X & & \text{no} \end{array}$
Federal Awards: Internal control over major programs: Material weakness identified? Significant deficiencies identified?	yes X no none reported
Type of auditors' report issued on compliance for major programs:	<u>Unmodified</u>
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	yesX no
Identification of major programs: <u>CFDA Number</u>	Name of Federal Programs or Cluster
93.224	Health Center Program Cluster: Health Center Program
Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$750,000</u>
Auditee qualified as low-risk auditee?	X yes no
Other Matters: Auditee's Summary Schedule of Prior Audit Findings required to be reported in accordance with 2 CFR 200.511(b)?	yes X no
Section II - Financial Statement Findings None noted	

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Section III - Federal Award Findings and Questioned Costs

None noted