ERIE FAMILY HEALTH CENTER, INC.

CONSOLIDATED FINANCIAL STATEMENTS
(Including Single Audit)
June 30, 2019 and 2018

ERIE FAMILY HEALTH CENTER, INC. Chicago, Illinois

CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Erie Family Health Center, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Erie Family Health Center, Inc., which comprise the consolidated balance sheets as of June 30, 2019 and 2018, and the related consolidated statements of operations and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Erie Family Health Center, Inc. as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the consolidated financial statements, Erie Family Health Center, Inc. has adopted ASU 2016-14 - *Not-For-Profit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities.* Our opinion is not modified with respect to this matter.

Other Matters

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating balance sheets and statements of operations and changes in net assets are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, changes in net assets, and cash flows of the individual affiliates, and are not a required part of the consolidated financial statements. The schedule of expenditures of federal awards as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 5, 2019, on our consideration of Erie Family Health Center, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Erie Family Health Center, Inc.'s internal control over financial reporting and compliance.

Crowe LLP

rowe LLP

Chicago, Illinois December 5, 2019

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATED BALANCE SHEETS June 30, 2019 and 2018

| | <u>2019</u> | <u>2018</u> |
|--|---------------|---------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 11,593,604 | \$ 11,670,781 |
| Patient accounts receivable, net | 5,577,615 | 4,498,594 |
| Grants receivable, net | 5,140,168 | 6,129,508 |
| Other receivables | 2,694,035 | 2,301,058 |
| Prepaid expenses and other current assets | 948,823 | 607,193 |
| Inventory | 517,253 | 518,881 |
| Total current assets | 26,471,498 | 25,726,015 |
| Investments (Note 2) | 10,822,807 | 10,168,614 |
| Equity investments (Note 3) | 1,551,664 | 1,316,607 |
| Notes receivable (Note 5) | 9,620,700 | 9,620,700 |
| Property and equipment, net (Note 6) | 20,449,406 | 19,866,534 |
| | \$ 68,916,075 | \$ 66,698,470 |
| LIABILITIES AND NET ASSETS | | |
| Current liabilities | | |
| Accounts payable | \$ 1,201,994 | \$ 829,305 |
| Accrued salaries and wages | 2,385,205 | 2,229,517 |
| Accrued bonus | 1,325,585 | 1,284,242 |
| Other accrued liabilities | 1,596,060 | 1,687,635 |
| Deferred revenue | 200,000 | 200,000 |
| Current portion of long-term debt (Note 5) | 868,275 | 505,311 |
| _ Total current liabilities | 7,577,119 | 6,736,010 |
| Long term debt (Note 5) | 14,587,357 | 15,604,781 |
| Net assets | | |
| Without donor restrictions | 42,669,894 | 39,070,008 |
| With donor restrictions (Note 11) | 4,081,705 | 5,287,671 |
| Total net assets | 46,751,599 | 44,357,679 |
| | \$ 68,916,075 | \$ 66,698,470 |

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATED STATEMENTS OF OPERATIONS AND CHANGES IN NET ASSETS Years ended June 30, 2019 and 2018

| | | June 30, 2019 | | | June 30, 2018 | |
|--|---------------|---------------|------------------|---------------|---------------|---------------|
| | Without Donor | With Donor | | Without Donor | With Donor | |
| | Restrictions | Restrictions | <u>Total</u> | Restrictions | Restrictions | <u>Total</u> |
| Revenue | | | | | | |
| Net patient service revenue | \$ 37,305,667 | ' \$ - | \$ 37,305,667 | \$ 33,703,969 | \$ - | \$ 33,703,969 |
| Department of Health and | | | | | | |
| Human Services grants | 13,011,646 | ; | \$ 13,011,646 | 11,969,485 | - | 11,969,485 |
| Contract services and other grants | 13,614,125 | 4,616,687 | \$ 18,230,812 | 13,585,161 | 5,916,851 | 19,502,012 |
| Contribution and other | 1,852,709 | 483,755 | \$ 2,336,464 | 1,157,084 | - | 1,157,084 |
| Net assets released from restrictions | 4,757,830 | (4,757,830) | \$ - | 5,722,163 | (5,722,163) | - |
| In-kind contributions | 200,655 | <u> </u> | \$ 200,655 | 744,712 | | 744,712 |
| Total revenue | 70,742,632 | 342,612 | 71,085,244 | 66,882,574 | 194,688 | 67,077,262 |
| Expenses | | | | | | |
| Salaries | 41,434,887 | - | 41,434,887 | 38,623,836 | - | 38,623,836 |
| Benefits and other personnel related | 8,074,330 | - | 8,074,330 | 7,608,711 | - | 7,608,711 |
| Pharmaceutical and medical supplies | 7,183,249 | - | 7,183,249 | 6,718,007 | - | 6,718,007 |
| Professional and outside services | 2,845,680 | - | 2,845,680 | 2,694,855 | - | 2,694,855 |
| Other operating | 7,485,472 | - | 7,485,472 | 7,031,995 | - | 7,031,995 |
| Interest | 206,915 | <u> </u> | 206,915 | 205,352 | <u>-</u> | 205,352 |
| Total expenses | 67,230,533 | | 67,230,533 | 62,882,756 | | 62,882,756 |
| Operating income before depreciation | | | | | | |
| and amortization | 3,512,099 | 342,612 | 3,854,711 | 3,999,818 | 194,688 | 4,194,506 |
| Depreciation and amortization | 2,204,451 | <u> </u> | 2,204,451 | 2,277,311 | _ | 2,277,311 |
| Operating income | 1,307,648 | 342,612 | 1,650,260 | 1,722,507 | 194,688 | 1,917,195 |
| Capital projects | | | | | | |
| Capital projects grants | | 103,394 | 103,394 | - | 387,545 | 387,545 |
| Satisfaction of capital project grant restrictions | 1,770,137 | (1,770,137) | | 1,017,543 | (1,017,543) | |
| Total capital projects | 1,770,137 | (1,666,743) | 103,394 | 1,017,543 | (629,998) | 387,545 |
| Investment return | 522,101 | 118,165 | 640,266 | 185,398 | 33,722 | 219,120 |
| Changes in net assets | 3,599,886 | (1,205,966) | 2,393,920 | 2,925,448 | (401,588) | 2,523,860 |
| Net assets, beginning of year | 39,070,008 | 5,287,671 | 44,357,679 | 36,144,560 | 5,689,259 | 41,833,819 |
| Net assets, end of year | \$ 42,669,894 | \$ 4,081,705 | \$ 46,751,599 | \$ 39,070,008 | \$ 5,287,671 | \$ 44,357,679 |

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended June 30, 2019 and 2018

| | <u>2019</u> | | <u>2018</u> |
|--|------------------|----|-------------|
| Cash flows from operating activities | | | |
| Change in net assets | \$ 2,393,920 | \$ | 2,523,860 |
| Adjustments to reconcile change in net assets to | | | |
| net cash provided by operating activities | | | |
| Depreciation and amortization | 2,204,451 | | 2,277,311 |
| Net realized and unrealized gains | (640,266) | | (213,452) |
| Contributions restricted for capital projects | (103,394) | | (387,545) |
| Changes in operating assets and liabilities | | | |
| Patient accounts receivable | (1,077,222) | | 1,519,100 |
| Grants receivable | 989,340 | | (105, 102) |
| Other receivables | (392,977) | | (204,318) |
| Inventory | 1,628 | | 52,010 |
| Accounts payable and accrued expenses | 478,145 | | (52,512) |
| Deferred revenue | - | | 200,000 |
| Prepaid expenses and other current assets | (340,002) | | (158,388) |
| Net cash from operating activities | 3,513,623 | | 5,450,964 |
| Cash flows from investing activities | | | |
| Capital expenditures | (2,712,879) | | (3,135,485) |
| Purchases of investments | (6,598,357) | (| 10,060,668) |
| Sales of investments | 6,349,373 | | - |
| Restricted cash | <u>-</u> _ | | 2,000,000 |
| Net cash from investing activities | (2,961,863) | (| 11,196,153) |
| Cash flows from financing activities | | | |
| Principal payments on debt | (732,331) | | (462,465) |
| Collections of contributions restricted for capital projects | 103,394 | | 387,545 |
| Net cash from financing activities | (628,937) | | (74,920) |
| Net change in cash and cash equivalents | (77,177) | | (5,820,109) |
| Cash and cash equivalents at beginning of year | 11,670,781 | | 17,490,890 |
| Cash and cash equivalents at end of year | \$ 11,593,604 | \$ | 11,670,781 |
| Supplemental disclosures of cash flow information Cash paid during the year for interest | \$ 206,915 | \$ | 205,352 |

NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Organization</u>: Founded on Erie Street in Chicago in 1957, Erie Family Health Center (EFHC) is a community health resource that provides compassionate primary healthcare services. Serving more than 77,000 patients via approximately 319,000 visits, the EFHC network of 13 service locations at 12 sites in Chicago and the surrounding suburbs includes 7 primary care centers, 5 school-based health centers, and a unique health center that serves only adolescents and young adults. EFHC delivers high-quality, culturally-competent, bilingual, comprehensive primary medical and dental care that responds to the needs of each community. EFHC's highly skilled providers, innovative partnerships, and forward-thinking approach make it a national leader for the provision of community-based healthcare.

The U.S. Department of Health and Human Services (DHHS) provides substantial support to EFHC under its Community Health Center Program. EFHC is obligated under the terms of the DHHS grant to comply with specified conditions and program requirements set forth by the grantor.

<u>Principles of Consolidation</u>: EFHC is the sole corporate member of Erie Title Holding Company (ETHC) and Erie Family Health Foundation (Foundation). ETHC was formed as part of the 2014 New Markets Tax Credit transaction and the Foundation was formed as part of the 2016 New Markets Tax Credit transaction (Note 5).

The accompanying consolidated financial statements include the accounts of EFHC, ETHC, and Foundation. All significant intercompany transactions and balances have been eliminated upon consolidation.

EFHC, ETHC, and Foundation are referred to collectively as "Erie."

<u>Basis of Presentation</u>: The accompanying consolidated financial statements of Erie have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The separate classes of net assets are defined as follows:

Without Donor Restrictions – Amounts that are currently available for use in Erie's operations and for the acquisition of equipment.

With Donor Restrictions – Amounts that are stipulated by donors for specific purposes or that expire with the passage of time. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as without donor restrictions. Net assets released from donor restrictions by incurring expenses satisfying the restricted purposes totaled \$4,757,830 and \$5,722,163 for the years ended June 30, 2019 and 2018, respectively. Net assets released from donor restrictions used in capital projects totaled \$1,770,137 and \$1,017,543 for the years ended June 30, 2019 and 2018, respectively.

Some assets are subject to donor-imposed stipulations that they be maintained permanently by Erie. Generally, the donors of these assets permit Erie to use all or part of the investment income earned on these assets. Such assets primarily include Erie's permanent endowment funds.

<u>Use of Estimates</u>: The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(Continued)

NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents consist of bank deposits in accounts that are federally insured up to \$250,000 and which at times may exceed federally insured limits. Erie has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. Additionally, for purposes of the consolidated statements of cash flows, Erie considers all highly liquid investments of operating cash purchased with an original maturity of three months or less to be cash equivalents.

<u>Patient Accounts Receivable</u>: The patient accounts receivable balance represents the unpaid amounts billed to patients and third-party payors. Contractual adjustments, discounts, and an allowance for doubtful accounts are recorded to report receivables for services at net realizable value. Past due receivables are determined based on contractual terms. Erie does not accrue interest on any of its accounts receivables.

Allowance for Doubtful Accounts: The allowance for doubtful accounts is determined by management based on Erie's historical losses, specific patient circumstances, and general economic conditions. Periodically, management reviews accounts receivable and adjusts the allowance based on current circumstances and charges off uncollectible receivables when all attempts to collect have failed. Management believes the allowance of \$1,560,112 and \$2,278,824 as of June 30, 2019 and 2018, respectively, is adequate to cover potential losses from doubtful accounts.

<u>Grants Receivable</u>: Erie's grants receivable are comprised primarily of grants and allocations committed from various funding agencies for use in Erie's activities. Grants receivable are expected to be collected within one year and recorded net of allowance. The allowance for doubtful accounts is estimated by Erie based on historical relationships with payers. Erie closely reviews all outstanding grants receivable and follows up on all outstanding amounts.

<u>Inventory</u>: Inventory consists of medical supplies which are valued at the lower of cost or market, with cost determined by the first in, first out (FIFO) method.

<u>Equity Investments</u>: Investments in jointly-owned companies and other investees in which Erie has a 20% to 50% interest or otherwise exercises significant influence are carried at cost, adjusted for Erie's proportionate share of their undistributed earnings or losses (equity method).

<u>Investments:</u> Investments are valued at their fair values in the consolidated balance sheets. Unrealized gains (losses) are included in the change in net assets. See Note 2 for additional information on the nature of Erie's investments.

Notes Receivable: Notes receivable are stated at unpaid principal balances less an allowance for note losses.

Management considers a note impaired when, based on current information or factors (such as payment history, value of collateral, and assessment of the customer's current creditworthiness), it is probable that the principal and interest payments will not be collected according to the note agreement. Management does not consider its note receivable to be impaired.

The carrying amount of notes receivable would be reduced by an allowance for note losses if management, based on its evaluation of the collectability of notes receivable, including the nature of the notes, credit concentrations, trends in historical data, specific impaired notes, economic conditions, and other risks inherent in the notes receivable, deems all or a portion of the notes receivable to be uncollectible. Management believes the notes receivable are fully collectible as of June 30, 2019.

(Continued)

NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Property and Equipment</u>: Property and equipment are recorded at cost and depreciated over their estimated useful lives using the straight-line method. Costs of repairs and maintenance are charged to expense as incurred. Erie's capitalization policy is to capitalize assets with a cost of \$1,000 or more and a useful life of over one year. Depreciation and amortization are computed using the straight-line method based on the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over their useful lives, or the applicable lease term, if shorter.

<u>Impairment of Long-Lived Assets</u>: On an ongoing basis, Erie reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying amounts may be overstated. Erie recognizes impairment losses if the undiscounted cash flows expected to be generated by the asset are less than the carrying value of the related asset. The impairment loss adjusts the assets to fair value. As of June 30, 2019 and 2018, management believes that no impairment existed.

Net Patient Service Revenue: Erie has agreements with third-party payors that provide for payments to Erie at amounts different from its established rates. Payment arrangements include prospectively determined reimbursed costs and discounted charges. Net patient service revenue is reported at the estimated net realizable amounts from patients and third-party payors for services rendered, including estimated retroactive adjustments under reimbursement agreements with certain third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined. Management believes that Erie's estimated third-party payor liability is sufficient to cover all amounts owed under current requirements and does not expect significant changes to future financial statements from future regulatory audits (see Note 8). Approximately 81% and 83% of net patient revenue as of June 30, 2019 and 2018, respectively, comes from Medicare and Medicaid programs, including HMOs. Self-pay revenue is recorded at published charges with charitable allowances deducted to arrive at net self-pay revenue. Based on historic experience, a significant portion of Erie's uninsured patients will be unable or unwilling to pay for the services provided. Thus, Erie records a significant provision for bad debts related to uninsured patients in the period the services are provided. Patient service revenue, net of contractual allowances (but before the provision for bad debts), recognized in the period from these major payor sources is as follows:

| | Third-party <u>Payors</u> | <u>Self-pay</u> | Total All <u>Payors</u> |
|---|------------------------------|-----------------|----------------------------|
| 2019 patient service revenue, net of contractual provisions | \$ 36,679,734 | \$ 625,933 | \$ 37,305,667 |
| 2018 patient service revenue, net of contractual provisions | \$ 33,219,989 | \$ 483,980 | \$ 33,703,969 |

<u>Charity Care</u>: Erie provides charity care to patients at full or partially reduced rates based on certain criteria contained in its sliding scale charity care policy. The sliding scale fee program is based on family income and size and is updated annually based on the published federal poverty levels. The cost of charity care provided was \$11,785,022 and \$7,298,635 for the years ended June 30, 2019 and 2018, respectively. The cost is based upon actual reported Sliding Fee write-offs from the Gross Patient Fee Schedule.

NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Electronic Health Records Payments: The American Recovery and Reinvestment Act of 2009 (ARRA) established funding in order to provide payments to physicians and hospitals that implement the use of electronic health record (EHR) technology by 2014. Erie may receive an incentive payment for up to five years, provided the physicians demonstrates meaningful use of certified EHR technology for the EHR reporting period. The revenue from the incentive payments is recognized ratably over the EHR reporting period when there is reasonable assurance that the physicians will comply with eligibility requirements during the EHR reporting period and an incentive payment will be received. For the years ended June 30, 2019 and 2018, the meaningful use payments were recognized as income within contract services and other grants in the amount of \$773,500 and \$1,253,755, respectively, in the accompanying consolidated statements of operations and changes in net assets.

<u>Contributions</u>: Public support and revenue are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Gains and losses on other assets or liabilities are reported as an increase or decrease in net assets without donor restrictions unless explicit donor stipulation or law restricts their use.

Contributions, including unconditional promises to give and certain grants, are reported as an increase in net assets and recorded when pledged by the donor. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give and certain grants are recognized when the conditions on which they depend are substantially met. Unconditional promises to give and certain grants due in subsequent years are reported at fair value using risk-free rates applicable to the years in which the promises are to be received.

Revenue from government grants and contracts designated for use in specific activities is recognized in the period when expenditures have been incurred in compliance with the grantor's restrictions. Deferred revenue represents payments received that have not been earned as of the report date. As of June 30, 2019 and 2018, Erie has received conditional grants and contracts from governmental agencies which are not recorded in the consolidated financial statements. These grants and contracts require Erie to provide certain healthcare services or complete certain capital projects during specified periods. If such activities are not completed during the periods, the governmental entities are not obligated to expend funds allotted under the grants and contracts.

<u>In-Kind Contributions</u>: In addition to receiving cash contributions, Erie receives in-kind contributions from various donors. It is Erie's policy to record the estimated fair value of certain in-kind contributions as both revenue and expense for the programs or activities benefited. For the years ending June 30, 2019 and 2018, in-kind contributions totaled \$200,655 and \$744,712, respectively.

<u>Income Taxes</u>: EFHC and Foundation are exempt from income taxes on income from related activities under Section 501(c) (3) of the U.S. Internal Revenue Code and corresponding state tax law. ETHC is a single member limited liability company, and all income is included in the income of the individual member (EFHC). Accordingly, no provision has been made for federal and state income taxes.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Forms 990 for EFHC and Foundation have not been subject to examination by the Internal Revenue Service or the State of Illinois for the last three years. Erie does not expect the total of unrecognized tax benefits to significantly change in the next 12 months. Erie did not have any amounts accrued or recognized for interest and penalties relating at June 30, 2019 and 2018.

(Continued)

NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Operating Income</u>: The consolidated statements of operations and changes in net assets include operating income as the performance indicator. Changes in net assets without donor restrictions, which are excluded from operating income consistent with industry practice, include capital projects and investment return.

<u>New Accounting Pronouncement</u>: In August 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) — *Presentation of Financial Statements of Not-for-Profit Entities* (ASU). The ASU addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses, and investment return. The Organization has adopted the ASU and has adjusted the presentation of these consolidated financial statements accordingly. The ASU has been applied retrospectively to all periods presented, except for functional expense disclosure, as permitted.

<u>Reclassifications</u>: Certain amounts in the 2018 consolidated financial statements have been reclassified to conform with the 2019 presentation. These reclassifications had no effect on total net assets or the change in net assets.

<u>Subsequent Events</u>: The consolidated financial statements and related disclosures include evaluation of events up through and including December 5, 2019, which is the date the consolidated financial statements were available to be issued.

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

The following is a summary of investments at fair value as of June 30:

| | | <u>2019</u> | <u>2018</u> |
|---|-----------|----------------------|------------------------|
| Exchange traded funds – equities | \$ | 2,120,814 | \$ 310,998 |
| Exchange traded funds – fixed income Mutual funds – equities | | 45,319 5,568,412 | 341,900 5,065,337 |
| Mutual funds – fixed income Mutual funds - money market | | 2,396,283 290,534 | 1,921,769 2,051,498 |
| Mutual funds - alternative investments | _ | 401,445 | 477,112 |
| Total investments | <u>\$</u> | 10,822,807 | \$ 10,168,614 |

Investment return includes the following amounts for the years ended June 30:

| | <u>2019</u> | <u>2018</u> |
|--|--------------------|------------------------|
| Interest and dividend income Net realized and unrealized gain | \$ - 640,266 | \$ 5,668 213,452 |
| Total investment return | \$ 640,266 | \$ 219,120 |

Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in Erie's principal or most advantageous market in an orderly transaction between market participants on the measurement date.

(Continued)

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

A fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date. The fair values of exchange traded funds and mutual funds that are readily marketable are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs).

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data. Erie has no Level 2 investments.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability. Erie has no Level 3 investments.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

Assets measured on a recurring basis at fair value at June 30, 2019 are summarized below:

| | Fair Value Measurements at June 30, 2019 Using | | | | | | | |
|--|--|------------|---------|---------|---|------------|---------|---|
| | | Level 1 | , GI 10 | Level 2 | | , <u>9</u> | Level 3 | |
| Assets: | | | | | | | | |
| Exchange traded funds - equities | \$ | 2,120,814 | \$ | | - | \$ | | - |
| Exchange traded funds - fixed income | | 45,319 | | | - | | | - |
| Mutual funds – equities | | 5,568,412 | | | - | | | - |
| Mutual funds – fixed income | | 2,396,283 | | | - | | | - |
| Mutual funds - money market | | 290,534 | | | - | | | - |
| Mutual funds - alternative investments | _ | 401,445 | | | - | | | |
| | | | | | | | | |
| | \$ | 10,822,807 | \$ | | _ | \$ | | _ |

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Fair Value Measurements at June 30, 2018 Using

| | at June 30, 2018 Using | | | | | | |
|--|------------------------|----|---------------------------------------|---|----|---------|---|
| | Level 1 | | Level 2 | | | Level 3 | |
| | | | · · · · · · · · · · · · · · · · · · · | | | | |
| Assets: | | | | | | | |
| Exchange traded funds - equities | \$ 310,998 | \$ | | - | \$ | | - |
| Exchange traded funds - fixed income | 341,900 | | | - | | | - |
| Mutual funds – equities | 5,065,337 | | | - | | | - |
| Mutual funds – fixed income | 1,921,769 | | | - | | | - |
| Mutual funds - money market | 2,051,498 | | | - | | | - |
| Mutual funds - alternative investments | 477,112 | | | - | | | _ |
| | | | | | | | |
| | \$ 10,168,614 | \$ | | - | \$ | | _ |

NOTE 3 - EQUITY INVESTMENTS

Equity investments consist of the following:

| | <u>2019</u> | <u>2018</u> |
|---|---------------------------|---------------------------|
| Investments valued at cost Investments valued under equity method | \$ 57,500 1,494,164 | \$ 57,500 1,259,107 |
| Total | \$ 1,551,664 | \$ 1,316,607 |

Erie is one of four members (each with 25 percent ownership) of Alliance of Chicago Community Health Services, LLC (Alliance). The purposes of Alliance are (i) to form an organization that will coordinate the sharing of resources and the integration of services and systems between and among the members and (2) in furtherance of operating for the benefit of the communities served by the members and to help further the charitable goals and missions of the members. Such purposes are in furtherance of the federal government's (specifically, the DHHS and Bureau of Primary Health Care) encouragement of groups of federally-qualified health centers to form networks. The investment in Alliance is accounted for by the equity method, which increases the initial cost of the investment by the investor's share of earnings and reduces the carrying value by its share of losses and dividends received. Erie's membership interest in the Alliance was \$1,431,376 and \$1,177,145 as of June 30, 2019 and 2018, respectively.

Erie is one of nine members (each with 11.11% ownership) of MyCare Chicago. The purpose of MyCare is to develop an accountable care entity that will demonstrate an integrated delivery system, share clinical information in a timely manner, and design and implement a model of care and financial management that promotes provider accountability, quality improvement, and improved health outcomes. The investment in MyCare is accounted for by the equity method, which increases the initial cost of the investment by the investor's share of earnings and reduces the carrying value by its share of losses and dividends received. Erie's membership interest in MyCare, which is in process of liquidation, was \$62,788 and \$81,962 as of June 30, 2019 and 2018, respectively.

NOTE 3 - EQUITY INVESTMENTS (Continued)

In addition, Erie is a member of two other organizations with ownership interests of less than 20% and insignificant influence, which are recorded at cost. Erie's membership interest in the two organizations was \$57,500 as of June 30, 2019 and 2018.

NOTE 4 - LINE OF CREDIT

Effective May 30, 2014, Erie entered into a line of credit agreement with PNC Bank with maximum borrowings of \$2,500,000. The borrowings under this line of credit bear interest at the 30-day LIBOR plus 1.75% and it is secured by all business assets. Erie had no outstanding balance on the line of credit as of June 30, 2019 and 2018. The agreement expires May 30, 2020.

NOTE 5 - NEW MARKETS TAX CREDITS FINANCING AND OTHER DEBT

Erie has entered into two transactions through the New Markets Tax Credit (NMTC) program under Section 45D of the Internal Revenue Code of 1986, as amended. The NMTC program was designed to increase the flow of capital to businesses and low-income communities by providing tax incentives to private investors. Through participation in the NMTC program, Erie financed construction of two facilities described below through partnerships with investors that will earn tax credits over a seven-year period.

2014 Transaction

Erie formed Erie Title Holding Company (ETHC), of which Erie is the sole corporate member. ETHC exists only to hold ownership in land, building, and opening day equipment located at 2323 Grand Ave., Waukegan, IL 60085, the purpose of which is to operate Erie Waukegan Health Center.

ETHC lent \$6,219,700 to Chase NMTC EFHC Investment Fund, LLC, (Investment Fund) wholly owned by Chase Community Equity, LLC (Chase). The note is secured by the Investment Fund's right, title, and equity interest in ESIC New Markets Partners LX Limited Partnership, Enterprise Realty Partners, LLC, and ESIC New Markets Partners Limited Partnership. The note receivable balance was \$6,219,700 as of June 30, 2019 and 2018. The note bears interest at 0.720% and is payable in quarterly installments of interest, with the balance due in March 10, 2022.

ETHC financed the above note receivable as part of the NMTC transaction through a note payable to ESIC New Markets Partners LX Limited Partnership for \$8,972,500 as of June 30, 2019 and 2018.

The seven-year compliance period for this transaction will end July 2, 2021 at which time Chase may exit the transaction through the exercise of a put/call agreement entered into with EFHC, whereby Chase has the option to voluntarily put its interest in the Investment Fund to EFHC for a predetermined price of \$1,000. If Chase does not exercise this right, EFHC has a right to call Chase's interest in the same entity for the then-appraised fair market value of Chase's interest in Chase NMTC EHFC Investment Fund, LLC. Erie anticipates that Chase will exercise its voluntary put option. After the option is exercised, Erie will then control the Investment Fund and can effectively forgive the note payable to ESIC New Markets Partners LX Limited Partnership. No amounts have been recorded in the accompanying consolidated financial statements related to these put and call options.

NOTE 5 - NEW MARKETS TAX CREDITS FINANCING AND OTHER DEBT (Continued)

2016 Transaction

On October 12, 2016, Erie formed Erie Family Health Foundation Inc. (Foundation) in conjunction with a New Markets Tax Credit transaction. The Foundation was incorporated in the State of Illinois with Erie Family Health Center, Inc. as the sole member of the entity. The Foundation was created with the primary purpose of managing the capital improvements related to the new market tax credit. These improvements include the building out of a new Patient Access Center to house a call center, medical records, and referral departments of EFHC, improvements to and expansion of EFHC's Teen Health Center, and provide working capital associated with operating these facilities. In future years, the Foundation will assist in raising funds to aid in Erie's mission to provide high quality community-based healthcare.

The Foundation lent \$3,401,000 to EFHC Investment Fund, LLC, (Investment Fund) wholly owned by PNC New Markets Investment Partners, LLC (PNC). The note is secured by the Investment Fund's right, title, and equity interest in CCLF Sub-CDE 2, LLC. The note receivable balance was \$3,401,000 as of June 30, 2019 and 2018. The note bears interest at 1% and is payable in annual installments of interest with principal payments beginning December 1, 2024.

EFHF financed the above note receivable as part of the NMTC transaction through a note payable to CCLF Sub-CDE 2, LLC for \$4,800,000 as of June 30, 2019 and 2018. The note bears interest at 1.398% and is payable in annual installments of interest with principal payments beginning December 1, 2024.

The seven-year compliance period for this transaction will end November 15, 2023 at which time PNC may exit the transaction through the exercise of a put/call agreement entered into with EFHC, whereby PNC has the option to voluntarily put its interest in the Investment Fund to EFHC for a predetermined price of \$1,000. If PNC does not exercise this right, EFHC has a right to call PNC's interest in the same entity for the then-appraised fair market value of PNC's interest in CCLF Sub-CDE 2, LLC and The Chicago Community Loan Fund. EFHC anticipates that PNC will exercise its voluntary put option. After the option is exercised, Erie will then control the Investment Fund and can effectively forgive the note payable to CCLF Sub-CDE 2, LLC. No amounts have been recorded in the accompanying consolidated financial statements related to these put and call options.

NOTE 5 - NEW MARKETS TAX CREDITS FINANCING AND OTHER DEBT (Continued)

Long-term debt at June 30 is as follows:

| Note payable to ESIC New Markets Partners LX Limited Partnership, due December 31, 2048. Interest payments are due in quarterly installments until March 1, 2022. Beginning March 1, 2020 the principal helps in grant black in the large of the part of the payable in the large of the payable | <u>2019</u> | | <u>2018</u> |
|--|-------------|-----------------------|-------------|
| 2022, the principal balance is payable in quarterly installments of principal and interest at an annual rate of 0.50%. | \$ 2,752 | 2,800 \$ | 2,752,800 |
| Note payable to ESIC New Markets Partners LX Limited Partnership, due December 31, 2048. Interest payments are due in quarterly installments until March 1, 2022. Beginning March 1, 2022, the principal balance is payable in quarterly installments of principal and interest at an annual rate of 0.50%. | 6,219 | ,700 | 6,219,700 |
| Note payable to CCLF Sub-CDE 2, LLC, due December 1, 2051. Interest payments are due in annual installments until December 1, 2024. Beginning December 1, 2024, the principal balance is payable in annual installments at an annual rate of 1.398% | 3,401 | ,000 | 3,401,000 |
| Note payable to CCLF Sub-CDE 2, LLC, due December 1, 2051. Interest payments are due in annual installments until December 1, 2024. Beginning December 1, 2024, the principal balance is payable in annual installments at an annual rate of 1.398% | 1,399 | ,000 | 1,399,000 |
| Note payable to PNC Bank, due May 30, 2022, with monthly payments of principal of \$8,522. Interest rate will float at 30-day LIBOR plus 175 basis points; secured by all business assets. | 892 | 2,444 | 1,183,978 |
| Note payable to PNC Bank, due May 30, 2021, with monthly payments of principal of \$33,587. Interest rate will float at 30-day LIBOR plus 175 basis points; secured by all business assets. | 942 | 2,868 | 1,380,239 |
| Total | 15,607 | ,812 | 16,336,717 |
| Less current portion | (868) | <u>,275</u>) | (505,311) |
| Long-term portion | 14,739 | ,537 | 15,831,406 |
| Less capitalized loan costs | (152 | <u>2,180</u>) | (226,625) |
| Long-term portion, net of loan costs | \$ 14,587 | <u>,357</u> <u>\$</u> | 15,604,781 |

(Continued)

NOTE 5 - NEW MARKETS TAX CREDITS FINANCING AND OTHER DEBT (Continued)

The balance of the above long-term debt matures as follows:

| 2020 | \$ 868,275 |
|------------|------------------|
| 2021 | 829,517 |
| 2022 | 292,370 |
| 2023 | 311,958 |
| 2024 | 311,958 |
| Thereafter | 12,841,554 |
| | |
| Total | \$ 15 455 632 |

NOTE 6 - PROPERTY AND EQUIPMENT, NET

The cost of property and equipment is summarized as follows at June 30:

| | <u>2019</u> | | | <u>2018</u> | |
|--|-------------|------------|----|--------------|--|
| Land | \$ | 742,344 | \$ | 742,344 | |
| Buildings | | 8,661,769 | | 8,653,348 | |
| Building improvements | 1 | 3,454,562 | | 13,436,699 | |
| Equipment | | 5,375,453 | | 4,925,014 | |
| Vehicles | | 89,569 | | 89,569 | |
| Furniture and fixtures | | 2,669,061 | | 2,494,744 | |
| Software | | 1,847,997 | | 1,595,329 | |
| Leasehold improvements | | 6,709,075 | | 4,907,567 | |
| Construction in progress, equipment, and | | | | | |
| improvements not placed in service | | 93,455 | _ | 85,793 | |
| Total cost | 3 | 39,643,285 | | 36,930,407 | |
| Less accumulated depreciation | (1 | 9,193,879) | | (17,063,873) | |
| Net carrying amount | <u>\$ 2</u> | 20,449,406 | \$ | 19,866,534 | |

NOTE 7 - OPERATING LEASES

Erie has entered into property leases with unrelated parties for six of its office locations. In addition, Erie entered into a related party lease in 2015 at the Waukegan, IL location and has leases with unrelated parties for parking lots and printers. Total rent expense for all operating leases was \$1,392,843 and \$1,387,301 in 2019 and 2018, respectively.

The following is a schedule of future minimum rental payments under the operating leases:

| 2020 | \$ | 1,263,221 |
|------------|-----------|-----------|
| 2021 | | 565,426 |
| 2022 | | 492,062 |
| 2023 | | 455,019 |
| 2024 | | 449,993 |
| Thereafter | | 1,652,212 |
| | | |
| Total | <u>\$</u> | 4,877,934 |

NOTE 8 - RETIREMENT PLANS

Erie sponsors 401(k) and 457(b) retirement plans. Certain eligibility requirements, unique to each plan, must be met in order for employees to participate. Erie only contributes to the 401(k) plan and is dependent on the contributions of each employee. Total employer contributions to the 401(k) plan were \$526,777 and \$510,562 in 2019 and 2018, respectively.

NOTE 9 - CONTINGENCIES

Erie maintains its medical malpractice coverage under the Federal Tort Claims Act (FTCA). FTCA provides malpractice coverage to eligible public health service-supported programs and applies to Erie and its employees while providing services within the scope of employment included under grant-related activities. The attorney general, through the United States Department of Justice, has the responsibility for the defense of the individual and/or grantee for malpractice cases approved for FTCA coverage.

Erie has contracted with the county, city, and other agencies to perform certain healthcare services and receives Medicaid and Medicare revenue from the State of Illinois and the federal government. Reimbursements received under these contracts and payments under Medicaid and Medicare are subject to audit by federal and other governments and agencies. Upon audit, if discrepancies are discovered, Erie could be held responsible for refunding amounts in question. As of the report date, there are no pending or scheduled audits related to Medicaid and Medicare reimbursements.

Medicaid and Medicare revenue is reimbursed to Erie at the net reimbursement rates as determined by the program's cost report. Reimbursement rates are subject to revisions under the provisions of cost reimbursement regulations. Adjustments for such revisions are recognized as of June 30, 2019 and 2018.

(Continued)

NOTE 10 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of June 30:

| | <u>2019</u> | <u>2018</u> |
|--|-----------------|-----------------|
| Net assets with purpose restrictions | | |
| Access to care | \$ 269,217 | \$ 53,650 |
| Adolescent health network | 46,961 | 80,386 |
| Behavioral health | 748,086 | 596,617 |
| Breast health | 41,776 | 126,807 |
| Capital projects at Evanston/Skokie | - | 1,666,743 |
| Cooking Matters | - | 10,000 |
| Diabetes | - | 4,235 |
| Evanston/Skokie operations | 180,660 | 88,055 |
| H3: Healthy Minds, Healthy Children, Healthy Chicago | - | 214,558 |
| Health promotions | - | 20,000 |
| Oral Health | 76,807 | - |
| Pediatrics | 5,082 | - |
| Prenatal | 15,617 | 29,432 |
| Primary Care/Support- Chicagoland Centers | 217,456 | 29,800 |
| Provider time | 8,578 | 11,231 |
| Purchase of books for children | 7,439 | 5,953 |
| Running club | 746 | 529 |
| Strategic planning | - | 42,186 |
| Support for Board Retreat | - | 1,000 |
| Support for Lending Hands for Life | 12,463 | 10,812 |
| Support for Patient Transportation | - | 5,295 |
| Support for Waukegan & Care Management | 245,988 | 108,202 |
| Waukegan operations | 133,165 | 67,185 |
| Women's and Children's Health | 33,499 | 81,273 |
| Women's Health unspent endowment earnings | 38,165 | 33,722 |
| · | 2,081,705 | 3,287,671 |
| | | |
| Net assets restricted in perpetuity | | |
| Endowment | 2,000,000 | 2,000,000 |
| | \$ 4,081,705 | \$ 5,287,671 |

NOTE 11 - ENDOWMENT

Erie's endowment consists only of donor-restricted endowment funds and no funds are designated by the Board of Directors to function as endowments. Erie's donor-restricted endowment funds are used exclusively for support of the Women's Health Program.

Interpretation of Relevant Law: Erie has interpreted the Illinois Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Erie classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by Erie in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Erie considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of Erie and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of Erie
- (7) The investment policies of Erie

<u>Endowment Composition</u>: Endowment net asset composition by type of fund as of June 30, 2019 and 2018 is summarized below:

| 2019 |
|------|
|------|

With Donor Restrictions

Donor-restricted endowment funds

and unappropriated earnings \$ 2,038,165

2018

With Donor Restrictions

Donor-restricted endowment funds

and unappropriated earnings \$ 2,000,000

NOTE 11 - ENDOWMENT (Continued)

Changes in endowment net assets for the years ended June 30, 2019 and 2018 is summarized below:

| | Original <u>Gift</u> | umulated arnings | <u>Total</u> |
|---|-------------------------|-------------------------|--------------|
| Net assets at July 1, 2017 | \$ 2,000,000 | \$ - | \$ 2,000,000 |
| Investment income, net | - | 33,723 | 33,723 |
| Appropriation of endowment assets for expenditure | | (33,723) | (33,723) |
| Net assets at June 30, 2018 | 2,000,000 | - | 2,000,000 |
| Investment income, net | - | 118,165 | 118,165 |
| Appropriation of endowment assets for expenditure | | (80,000) | (80,000) |
| Net assets at June 30, 2019 | \$ 2,000,000 | \$ 38,165 | \$ 2,038,165 |

Return Objectives and Risk Parameters: Erie has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Erie must hold in perpetuity. Under this policy, the endowment assets are invested to provide a predictable income stream to finance the Women's Health Program. The choice of specific equity and fixed income funds in which to invest, and the mix within each fund, will be determined by management in consultation with Erie's investment advisor.

<u>Strategies Employed for Achieving Objectives</u>: To satisfy its long-term investment policy objectives, Erie has hired an external investment advisor / fiduciary to manage our investment portfolio outlined in Note 2.

<u>Spending Policy</u>: Erie has adopted an annual spending guideline based on withdrawing an amount equal to 4% of assets for distribution in the next fiscal year.

<u>Donor-Restricted Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires Erie to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related amounts with donor restrictions are reported in net assets with donor restrictions. There were no donor-restricted endowments with deficiencies as of June 30, 2019 and 2018.

NOTE 12 - FUNCTIONAL EXPENSES

The consolidated statements of operations and changes in net assets report certain categories of expenses attributable to the programs and supporting functions of Erie. Program activities include primary healthcare services, including medical, dental and behavioral health services. The table below presents these functional expenses by their natural classification for the year ended June 30, 2019:

| | | | | | | | Total Ex | (pen | <u>ses</u> |
|--------------------------------------|-----|-----------------|----------|-----------------|----------|-------------------|------------------|------|-------------|
| | | | M | anagement | | | | | |
| | Pro | ogram service | <u>a</u> | nd general | Fu | <u>indraising</u> | | | |
| | | <u>expenses</u> | | <u>expenses</u> | <u>e</u> | xpenses | <u>2019</u> | | <u>2018</u> |
| Salaries | \$ | 36,225,520 | \$ | 4,659,690 | \$ | 549,677 | \$ 41,434,887 | \$ | 38,623,836 |
| Benefits and other personnel related | | 6,746,694 | | 1,205,340 | | 122,296 | 8,074,330 | | 7,608,711 |
| Pharmaceutical and medical supplies | | 7,183,204 | | 45 | | - | 7,183,249 | | 6,718,007 |
| Professional and outside services | | 1,483,837 | | 1,134,802 | | 227,041 | 2,845,680 | | 2,694,855 |
| Other operating | | 6,094,517 | | 1,346,213 | | 44,742 | 7,485,472 | | 7,031,995 |
| Interest | | 111,967 | | 94,948 | | - | 206,915 | | 205,352 |
| Depreciation and amortization | | 2,137,780 | | 64,667 | | 2,004 | 2,204,451 | | 2,277,311 |
| | \$ | 59,983,519 | \$ | 8,505,705 | \$ | 945,760 | \$ 69,434,984 | \$ | 65,160,067 |

NOTE 13 - LIQUIDITY AND AVAILABILITY

Erie's financial assets available within one year of the balance sheet date for general expenditure are as follows:

| | <u>2019</u> | <u>2018</u> |
|--|---------------|---------------|
| Cash and cash equivalents | \$ 11,593,604 | \$ 11,670,781 |
| Patient accounts receivable, net | 5,577,615 | 4,498,594 |
| Investments | 10,822,807 | 10,168,614 |
| Grants receivable, net | 5,140,168 | 6,129,508 |
| Other receivables | 2,694,035 | 2,301,058 |
| Less: net assets with donor restrictions | (4,081,705) | (5,287,671) |
| Total financial assets | \$ 31,746,524 | \$ 29,480,884 |

As part of the Erie's liquidity management plan, management invests cash in excess of daily requirements in short-term investments. The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 90 days of normal operating expenses, which are, on average, approximately \$184,000 per day. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization typically collects patient accounts receivable within 52 days of the date of service on average. Collections by payor type may vary based on payor source liquidity and timeliness of claims processing. In the event of an unanticipated liquidity need, Erie also could draw upon \$2,500,000 of the available line of credit (as further discussed in Note 4), which it has not used in the past.

Our donor-restricted endowment funds total \$2 million, as described in Note 11. Income from donor-restricted endowments is restricted for support of the Women's Health Program. Donor-restricted endowment funds are not available for general expenditure.



ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATING BALANCE SHEET June 30, 2019

| | <u>EFHC</u> | <u>ETHC</u> | Foundation | Eliminations | <u>Total</u> |
|---|---------------|--------------|-------------------|---------------------|---------------|
| ASSETS | | | | | <u></u> |
| Current assets | | | | | |
| Cash and cash equivalents | \$ 11,350,682 | \$ 236,930 | \$ 5,992 | \$ - | \$ 11,593,604 |
| Patient accounts receivable, net | 5,577,615 | - | - | - | 5,577,615 |
| Grants receivable | 4,962,241 | - | 177,927 | - | 5,140,168 |
| Other receivables | 3,095,972 | - | (67,337) | (334,600) | 2,694,035 |
| Prepaid expenses and other current assets | 948,823 | - | - | - | 948,823 |
| Inventory | 517,253 | | | | 517,253 |
| Total current assets | 26,452,586 | 236,930 | 116,582 | (334,600) | 26,471,498 |
| Investments (Note 2) | 10,822,807 | - | - | - | 10,822,807 |
| Equity investments (Note 3) | 1,551,664 | - | - | - | 1,551,664 |
| Notes receivable (Note 5) | 9,617,273 | - | 3,401,000 | (3,397,573) | 9,620,700 |
| Property and equipment, net (Note 6) | 13,634,048 | 6,815,358 | | | 20,449,406 |
| Total assets | \$ 62,078,378 | \$ 7,052,288 | \$ 3,517,582 | \$ (3,732,173) | \$ 68,916,075 |
| LIABILITIES AND NET ASSETS | | | | | |
| Current liabilities | | | | | |
| Accounts payable | \$ 1,201,994 | \$ - | \$ - | \$ - | \$ 1,201,994 |
| Due to EFHC | - | 334,600 | - | (334,600) | - |
| Accrued salaries and wages | 2,385,205 | - | - | - | 2,385,205 |
| Accrued bonus | 1,325,585 | - | - | - | 1,325,585 |
| Other accrued liabilities | 1,594,333 | 1,727 | - | - | 1,596,060 |
| Deferred revenue | 200,000 | - | - | - | 200,000 |
| Current portion of long-term debt (Note 5) | 868,275 | | | | 868,275 |
| Total current liabilities | 7,575,392 | 336,327 | - | (334,600) | 7,577,119 |
| Long-term debt, net of current portion (Note 5) | 5,717,895 | 8,869,462 | 3,397,573 | (3,397,573) | 14,587,357 |
| Net assets | | | | | |
| Without donor restrictions | 44,703,386 | (2,153,501) | 120,009 | - | 42,669,894 |
| With donor restrictions (Note 11) | 4,081,705 | | | | 4,081,705 |
| Total net assets (deficit) | 48,785,091 | (2,153,501) | 120,009 | | 46,751,599 |
| Total liabilities and net assets (deficit) | \$ 62,078,378 | \$ 7,052,288 | \$ 3,517,582 | \$ (3,732,173) | \$ 68,916,075 |

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATING BALANCE SHEET June 30, 2018

| A00FT0 | <u>EFHC</u> | <u>ETHC</u> | <u>Foundation</u> | <u>Eliminations</u> | <u>Total</u> |
|---|---------------|--------------|-------------------|------------------------|---------------|
| ASSETS | | | | | |
| Current assets Cash and cash equivalents | \$ 11,338,686 | \$ 263,626 | \$ 68,469 | \$ - | \$ 11,670,781 |
| Restricted cash | Ф 11,330,000 | Ф 203,020 | р 00,409 | Φ - | Ф 11,070,761 |
| Patient accounts receivable, net | 4,498,594 | - | _ | - | 4,498,594 |
| Grants receivable | 6,129,508 | _ | _ | | 6,129,508 |
| Other receivables | 2,545,965 | _ | 22,293 | (267,200) | 2,301,058 |
| Prepaid expenses and other current assets | 607,193 | _ | 22,200 | (201,200) | 607,193 |
| Inventory | 518,881 | _ | _ | _ | 518,881 |
| Total current assets | 25,638,827 | 263,626 | 90,762 | (267,200) | 25,726,015 |
| Total current assets | 25,030,027 | 203,020 | 90,762 | (207,200) | 25,726,015 |
| Investments (Note 2) | 10,168,614 | _ | - | - | 10,168,614 |
| Equity investments (Note 3) | 1,316,607 | - | - | - | 1,316,607 |
| Notes receivable (Note 5) | 9,620,700 | - | 3,401,000 | (3,401,000) | 9,620,700 |
| Property and equipment, net (Note 6) | 12,740,679 | 7,125,855 | - | - | 19,866,534 |
| | | | | | |
| Total assets | \$ 59,485,427 | \$ 7,389,481 | \$ 3,491,762 | <u>\$ (3,668,200</u>) | \$ 66,698,470 |
| LIABILITIES AND NET ASSETS | | | | | |
| Current liabilities | | | | | |
| Accounts payable | \$ 829,305 | \$ - | \$ - | \$ - | \$ 829,305 |
| Due to EFHC | - | 267,200 | - | (267,200) | - |
| Accrued salaries and wages | 2,229,517 | - | - | - | 2,229,517 |
| Accrued bonus | 1,284,242 | - | - | - | 1,284,242 |
| Other accrued liabilities | 1,687,635 | - | - | - | 1,687,635 |
| Deferred revenue | 200,000 | - | - | - | 200,000 |
| Current portion of long-term debt (Note 5) | 505,311 | <u>-</u> | | | 505,311 |
| Total current liabilities | 6,736,010 | 267,200 | - | (267,200) | 6,736,010 |
| Long-term debt, net of current portion (Note 5) | 6,784,778 | 8,820,003 | 3,401,000 | (3,401,000) | 15,604,781 |
| Net assets | | | | | |
| Without donor restrictions | 40,676,968 | (1,697,722) | 90,762 | - | 39,070,008 |
| Temporarily restricted (Note 10) | 5,287,671 | - | | - | 5,287,671 |
| Total net assets (deficit) | 45,964,639 | (1,697,722) | 90,762 | | 44,357,679 |
| Total Hot associo (aciloit) | 10,001,000 | (1,001,122) | 50,7 02 | | 11,007,070 |
| Total liabilities and net assets (deficit) | \$ 59,485,427 | \$ 7,389,481 | \$ 3,491,762 | <u>\$ (3,668,200</u>) | \$ 66,698,470 |

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATING STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS June 30, 2019

| | | Health Center | _ | | | |
|--|---------------|---------------|----------------|-------------------|---------------------|--------------|
| | Without Donor | With Donor | | | | |
| | Restrictions | Restrictions | <u>ETHC</u> | <u>Foundation</u> | <u>Eliminations</u> | <u>Total</u> |
| Revenue | | | | | | |
| Net patient service revenue | \$ 37,305,667 | \$ - | \$ - | \$ - | \$ - \$ | 37,305,667 |
| Department of Health and | | | | | | |
| Human Services grants | 13,011,646 | - | - | - | - | 13,011,646 |
| Contract services and other grants | 13,612,555 | 4,616,687 | 873 | 484,452 | (483,755) | 18,230,812 |
| Contribution and other | 1,818,699 | 483,755 | - | 589,268 | (555,258) | 2,336,464 |
| Net assets released from restrictions | 4,757,830 | (4,757,830) | - | - | - | - |
| In-kind contributions | 200,655 | | | | | 200,655 |
| Total revenue | 70,707,052 | 342,612 | 873 | 1,073,720 | (1,039,013) | 71,085,244 |
| Expenses | | | | | | |
| Salaries | 41,434,887 | - | - | - | - | 41,434,887 |
| Benefits and other personnel related | 8,074,330 | - | - | - | - | 8,074,330 |
| Pharmaceutical and medical supplies | 7,183,249 | - | - | - | - | 7,183,249 |
| Professional and outside services | 2,840,955 | - | 4,725 | - | - | 2,845,680 |
| Other operating | 7,432,904 | - | 47,108 | 1,044,473 | (1,039,013) | 7,485,472 |
| Interest | 162,052 | | 44,863 | | | 206,915 |
| Total expenses | 67,128,377 | | 96,696 | 1,044,473 | (1,039,013) | 67,230,533 |
| Operating income (loss) before depreciation and amortization | 3,578,675 | 342,612 | (95,823) | 29,247 | - | 3,854,711 |
| Depreciation and amortization | 1,844,495 | <u> </u> | 359,956 | | | 2,204,451 |
| Operating income (loss) | 1,734,180 | 342,612 | (455,779) | 29,247 | - | 1,650,260 |
| Capital projects | | | | | | |
| Capital projects grants | - | 103,394 | - | - | - | 103,394 |
| Satisfaction of capital project grant restrictions | 1,770,137 | (1,770,137) | | | | - |
| Total capital projects | 1,770,137 | (1,666,743) | - | - | - | 103,394 |
| Investment return | 522,101 | 118,165 | | | | 640,266 |
| Changes in net assets | 4,026,418 | (1,205,966) | (455,779) | 29,247 | - | 2,393,920 |
| Net assets, beginning of year | 40,676,968 | 5,287,671 | (1,697,722) | 90,762 | | 44,357,679 |
| Net assets, end of year | \$ 44,703,386 | \$ 4,081,705 | \$ (2,153,501) | \$ 120,009 | \$ - \$ | 46,751,599 |

ERIE FAMILY HEALTH CENTER, INC. CONSOLIDATING STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS June 30, 2018

| | Erie Family H | lealth Center | | | | |
|--|---------------|---------------|---------------|-------------------|---------------------|---------------|
| | Without Donor | With Donor | = | | | |
| | Restrictions | Restrictions | <u>ETHC</u> | <u>Foundation</u> | Eliminations | <u>Total</u> |
| Revenue | | | | | | |
| Net patient service revenue | \$ 33,703,969 | \$ - | \$ - | \$ - | \$ - | \$ 33,703,969 |
| Department of Health and | | | | | | |
| Human Services grants | 11,969,485 | - | - | - | - | 11,969,485 |
| Contract services and other grants | 13,556,228 | 5,916,851 | 432 | 28,501 | - | 19,502,012 |
| Contribution and other | 1,121,844 | - | - | 35,240 | - | 1,157,084 |
| Net assets released from restrictions | 5,722,163 | (5,722,163) | - | - | - | - |
| In-kind contributions | 744,712 | <u>-</u> _ | | <u> </u> | <u> </u> | 744,712 |
| Total revenue | 66,818,401 | 194,688 | 432 | 63,741 | - | 67,077,262 |
| Expenses | | | | | | |
| Salaries | 38,623,836 | - | - | - | - | 38,623,836 |
| Benefits and other personnel related | 7,608,711 | - | - | - | - | 7,608,711 |
| Pharmaceutical and medical supplies | 6,718,007 | - | - | - | - | 6,718,007 |
| Professional and outside services | 2,690,755 | - | 4,100 | - | - | 2,694,855 |
| Other operating expenses | 6,985,591 | - | 46,404 | - | - | 7,031,995 |
| Interest | 160,489 | | 44,863 | | | 205,352 |
| Total expenses | 62,787,389 | | 95,367 | | | 62,882,756 |
| Operating income (loss) before depreciation and amortization | 4,031,012 | 194,688 | (94,935) | 63,741 | - | 4,194,506 |
| Depreciation and amortization | 1,917,456 | | 359,855 | | | 2,277,311 |
| Operating income (loss) | 2,113,556 | 194,688 | (454,790) | 63,741 | - | 1,917,195 |
| Capital projects | | | | | | |
| Capital projects grants | - | 387,545 | - | - | - | 387,545 |
| Satisfaction of capital project grant restrictions | 1,017,543 | (1,017,543) | | <u> </u> | | |
| Total capital projects | 1,017,543 | (629,998) | - | - | - | 387,545 |
| Investment return | 179,730 | 33,722 | | 5,668 | | 219,120 |
| Change in net assets | 3,310,829 | (401,588) | (454,790) | 69,409 | - | 2,523,860 |
| Net assets, beginning of year | 37,366,139 | 5,689,259 | (1,242,932) | 21,353 | | 41,833,819 |
| Net assets, end of year | \$ 40,676,968 | \$ 5,287,671 | \$(1,697,722) | \$ 90,762 | \$ - | \$ 44,357,679 |



ERIE FAMILY HEALTH CENTER, INC. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS June 30, 2019

| Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program Maternal and Child Health Program/ Maternal And Mate | U.S. Department of Health and Human Services: Direct Program Consolidated Health Center Cluster HIV Early Intervention with Respect to HIV Disease Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program | 93.224 93.918 | N/A | |
|--|--|------------------|-----------------------|--------------|
| Direct Program Consolidated Health Center Cluster Consolidated Health Center Cluster HIV Early Intervention with Respect to HIV Disease 93.918 N/A 377,636 Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC 93.914 Maternal and Child Health Program/ WIC Program 10.557 Maternal and Child Health Program/ WIC Program 10.557 Maternal and Child Health Program/ WIC Program 10.557 Subtotal CFDA 10.557 Pass-through Northw estern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program 93.530 G0050894EFHC 1,486,495 Using Location-Based Smartphone Alerts within a System of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers 93.226 G0050960/R18HS026172 15,479 Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 G0041739ERIE 18,769 | Direct Program Consolidated Health Center Cluster HIV Early Intervention with Respect to HIV Disease Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program | 93.918 | | \$ 7,674,391 |
| Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program Maternal Medication (GME) Payment Program Maternal And Child Health Program/ WIC Program/ Maternal Medication Schedule to Promote Adherence to Maternal And Child Health Program/ WIC Program/ 10.557 Maternal And Child Health Program/ 10.557 Maternal An | HIV Early Intervention with Respect to HIV Disease Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program | 93.918 | | \$ 7,674,391 |
| Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program Maternal And Sepsate Maternal And | Pass-through City of Chicago Department of Public Health: Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program | | N/A | |
| Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program Subtotal CFDA 10.557 Pass-through Northwestern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program Of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.914 72909 99,356 80924 143,994 10.557 80938 214,552 358,546 60050894EFHC 1,486,495 1,486,495 60050894EFHC 1,486,495 60044822 ERIE 6,730 93.226 60050960/R18HS026172 15,479 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | Ryan White Part A - AOMC Maternal and Child Health Program/ WIC Program | | | 377,636 |
| Maternal and Child Health Program/ WIC Program Maternal and Child Health Program/ WIC Program Maternal and Child Health Program/ WIC Program 10.557 80924 143,994 Maternal and Child Health Program/ WIC Program 10.557 80938 214,552 Subtotal CFDA 10.557 358,546 Pass-through Northw estern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program 93.530 60050894EFHC 1,486,495 Using Location-Based Smartphone Alerts within a System of Care Coordination 93.226 60044822 ERIE 6,730 Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers 93.226 60050960/R18HS026172 15,479 Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | Maternal and Child Health Program/ WIC Program | | | |
| Maternal and Child Health Program/ WIC Program Subtotal CFDA 10.557 Pass-through Northw estern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program Of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 10.557 80938 214,552 358,546 214,552 358,546 214,552 358,546 214,552 358,546 214,552 358,546 358,546 40050894EFHC 1,486,495 1,48 | | | | • |
| Subtotal CFDA 10.557 Pass-through Northw estern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program Using Location-Based Smartphone Alerts within a System of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 358,546 93.530 60050894EFHC 1,486,495 93.226 60044822 ERIE 6,730 93.226 60050960/R18HS026172 15,479 93.226 60046388EFHC 28,635 50,844 A Universal Medication Schedule to Promote Adherence to | M | | | • |
| Pass-through Northw estern University: Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program Using Location-Based Smartphone Alerts within a System of Care Coordination 93.226 Green Coordination 93.226 Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers 93.226 Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.530 60050894EFHC 1,486,495 6,730 93.226 60044822 ERIE 6,730 93.226 60050960/R18HS026172 15,479 93.226 50,844 A Universal Medication Schedule to Promote Adherence to | | 10.557 | 80938 | |
| Affordable Care Act Teaching Health Center (THC) Graduate Medical Education (GME) Payment Program Using Location-Based Smartphone Alerts within a System of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.530 60050894EFHC 1,486,495 93.226 60044822 ERIE 6,730 93.226 60050960/R18HS026172 15,479 93.226 60046388EFHC 28,635 50,844 A Universal Medication Schedule to Promote Adherence to | Subtotal CFDA 10.557 | | | 358,546 |
| Graduate Medical Education (GME) Payment Program Using Location-Based Smartphone Alerts within a System of Care Coordination Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.530 60050894EFHC 1,486,495 60044822 ERIE 6,730 93.226 60050960/R18HS026172 93.226 60046388EFHC 28,635 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | Pass-through Northwestern University: | | | |
| Using Location-Based Smartphone Alerts within a System of Care Coordination 93.226 60044822 ERIE 6,730 Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers 93.226 60050960/R18HS026172 15,479 Diabetes Risk Education & Communication Trial (DIRECT) 93.226 60046388EFHC 28,635 Subtotal CFDA 93.226 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | Affordable Care Act Teaching Health Center (THC) | | | |
| of Care Coordination 93.226 60044822 ERIE 6,730 Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers 93.226 60050960/R18HS026172 15,479 Diabetes Risk Education & Communication Trial (DIRECT) 93.226 60046388EFHC 28,635 Subtotal CFDA 93.226 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | | 93.530 | 60050894EFHC | 1,486,495 |
| Prevent Diabetes Mellitus Clinical Decision Support Intervention in Community Health Centers Diabetes Risk Education & Communication Trial (DIRECT) Subtotal CFDA 93.226 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.226 60050960/R18HS026172 93.226 60046388EFHC 28,635 50,844 50,844 18,769 | • | | | |
| Intervention in Community Health Centers 93.226 60050960/R18HS026172 15,479 Diabetes Risk Education & Communication Trial (DIRECT) 93.226 60046388EFHC 28,635 Subtotal CFDA 93.226 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | | 93.226 | 60044822 ERIE | 6,730 |
| Diabetes Risk Education & Communication Trial (DIRECT) 93.226 60046388EFHC 28,635 Subtotal CFDA 93.226 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | | 00.000 | 00050000/D401/0000470 | 45 470 |
| Subtotal CFDA 93.226 50,844 A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | • | | | • |
| A Universal Medication Schedule to Promote Adherence to Complex Drug Regimens 93.866 60041739ERIE 18,769 | ` , | 93.226 | 00040388EFFIC | |
| Complex Drug Regimens 93.866 60041739ERIE 18,769 | | | | 50,844 |
| | | 00.000 | 000447005DIF | 40.700 |
| Academic Units for Primary Care Training & Enhancement 93.884 60043855 FRIF 11.420 | Complex Drug Regimens | 93.866 | 60041739ERIE | 18,769 |
| 11,720 | Academic Units for Primary Care Training & Enhancement | 93.884 | 60043855 ERIE | 11,420 |
| Pass-through AIDS Foundation of Chicago: | Pass-through AIDS Foundation of Chicago: | | | |
| • | | | | 180,476 |
| | · | | | 7,507 |
| | | | | 87,288 |
| | | 93.917 | N/A | 61,736 |
| Subtotal CFDA 93.917 337,007 | Subtotal CFDA 93.917 | | | 337,007 |
| HRSA/SPNA Salud y Orgullo Mexicano Project 93.928 N/A 20,848 | HRSA/SPNA Salud y Orgullo Mexicano Project | 93.928 | N/A | 20,848 |
| Pass-through Chicago House: | Pass-through Chicago House: | | | |
| Centers for Disease Control and Prevention 93.939 N/A 74,053 | Centers for Disease Control and Prevention | 93.939 | N/A | 74,053 |
| Pass-through The Board of Trustees of the University of Illinois: | Pass-through The Board of Trustees of the University of Illinois: | | | |
| The Asthma Action 93.838 7627 89,742 | The Asthma Action | 93.838 | 7627 | 89,742 |
| Pass-through Rush University Medical Center: | Page through Pugh I bivoreity Modical Contar | | | |
| ç , | , | 93 847 | 5R01DK098256 | 672 |
| Walti dililic Action to Control hypergrycemia a hypertension 35.547 Storib (650256 672 | Mailt diffic Action to control hypergrycemia a hyperchision | 33.047 | 31\01D1\030230 | 072 |
| Pass-through Illinois Department of Human Services: | · | | | |
| , | | 93.297 | FCSXPO3990 | 108,000 |
| Pass-through Illinois Department of Public Health: | · | 00.00 | 004000-00 4 4 | 450 400 |
| Title X 93.667 96180050G-A1158,182 | IIII X | 93.667 | 96180050G-A1 | 158,182 |
| Total Expenditures of Federal Awards \$ 10,865,961 | | | | |

ERIE FAMILY HEALTH CENTER, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS June 30, 2019

NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (Schedule) includes the federal grant activity of Erie under programs of the federal government for the year ended June 30, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Erie, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Erie.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited to reimbursement (see Note 3 below). Negative amounts shown on the schedule represents adjustments or credit made in the normal course of business to amounts reported as expenditures in prior years.

NOTE 3 - LOAN OUTSTANDING

Erie had no loan balances outstanding at June 30, 2019.

NOTE 4 - NONCASH ASSISTANCE

Erie neither received nor disbursed federal awards in the form of nonmonetary assistance for the year ended June 30, 2019.

NOTE 5 - SUBRECIPIENT AWARDS

Erie had no federal expenditures provided to subrecipient awards during the year ended June 30, 2019.

NOTE 6 - INDIRECT COST RATE

Erie has elected to use the 10 percent de minimum indirect cost rate as allowed under the Uniform Guidance.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Erie Family Health Center, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Erie Family Health Center, Inc. ("Erie"), which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of operations and changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 5, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Erie's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Erie's internal control. Accordingly, we do not express an opinion on the effectiveness of Erie's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal controls such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination or deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal controls that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Erie's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowe LLP

Chicago, Illinois December 5, 2019



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE

Board of Directors Erie Family Health Center, Inc.

Report on Compliance for Each Major Federal Program

We have audited Erie Family Health Center, Inc.'s (Erie) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Erie's major federal programs for the year ended June 30, 2019. Erie's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Erie's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Erie's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Erie's compliance.

Opinion on Each Major Federal Program

In our opinion, Erie complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2019.

Report on Internal Control over Compliance

Management of Erie is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Erie's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Erie's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Crowo II D

Crowe LLP

Chicago, Illinois December 5, 2019

ERIE FAMILY HEALTH CENTER, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year ended June 30, 2019

Section I - Summary of Auditor's Results

| Financial Statements | | | | | |
|---|--|-------------|--------|------|----------|
| Type of auditor's report issued: | | Unmodified | | | |
| Internal control over financial re | porting: | | | | |
| Material weakness(es) identified? | | Yes | X | No | |
| Significant deficiency(ies) identified that are not considered to be material weaknesses? | | Yes | X_ | None | Reported |
| Noncompliance material to financial statements noted? | | Yes | X | No | |
| Federal Awards | | | | | |
| Internal Control over major prog | ram(s): | | | | |
| Material weakness(es) identified? | | Yes | X | No | |
| Significant deficiency(ies) identified that are not considered to be material weaknesses? | | Yes | X_ | None | Reported |
| Type of auditor's report issued of | on compliance for major program | n(s): Unmod | dified | | |
| Any audit findings disclosed tha to be reported in accordance w | t are required vith 2 CFR 200.516(a)? | Yes | Х | No | |
| Identification of major programs <u>CFDA Number(s)</u> | : <u>Name of Federal Program or C</u> | luster | | | |
| 93.224 | Consolidated Health Center Clu | ıster | | | |
| Dollar threshold used to distingu | uish between Type A and Type E | 3 programs: | | \$ | 750,000 |
| Auditee qualified as low-risk aud | ditee? X | _ Yes | _ No | | |
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ERIE FAMILY HEALTH CENTER, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year ended June 30, 2019

| Section II – Findings related to financial statements that are required to be reported in accordance with GAGAS: | | | | |
|--|--|--|--|--|
| • None | | | | |
| Section III – Findings and questioned costs for federal awards including audit findings as described in <i>OMB Compliance Supplement</i> 2 CFR 200.516(a): | | | | |
| • None | | | | |
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